

**Commissioning Programme  
Tools for Rapid Analysis of Care Services  
(TRACS)**

**User Guide**

**Draft Version 0.1**

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## Background

### **Document Purpose and Use**

The aim of this document is to provide a comprehensive guide to the background and structure of TRACS, minimum system requirements, how the it uses is gathered, how to gather the data and how to refresh that data within the core TRACS application. In addition to this, the document hopes to provide a thorough user guide to the functionality available within and provide explanation of various ways to examine your data to identify scales of opportunity within your current pricing model.

Numerous appendices are included at the end of the document detailing more in depth information regarding structure, table and field lists and a summary of key words and frequently asked questions.

You will also find on the back cover of the document a list of useful contacts for this and other workstreams available from CSED.

The number of screen shots has been condensed to show the outcome where appropriate; each screen shot will have comment boxes applied to them. Wording in green represents a comment. Wording in light yellow represents an action. See below for example.


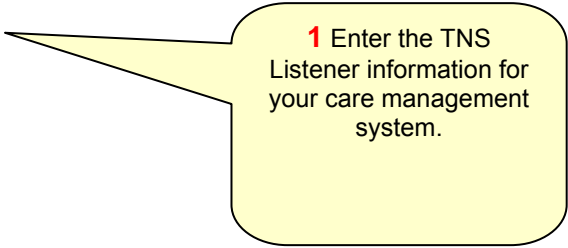
Comment	Action
	

Fig.1

Most of the screen shots used are from a Windows XP environment and may vary slightly from your own environment if you are using Windows 2000 / Vista. This applies to all components of TRACS.

## **CSED & Better Buying**

The Care Services Efficiency Delivery programme (CSED) was formed in 2004 to help councils achieve their Gershon efficiency targets across adult social care. 18 Months was spent working with 32 councils gathering detailed data (Deloitte & Touche) which resulted in a big report with many recommendations.

In 2005 the programme was restructured. A new programme director was installed (Richard Allman) with a new focus on Pragmatic on the ground support; A new (reduced) budget helped focus and tightly define CSED's workstreams.

CSEDs mission is to deliver evidence based, pragmatic and practical efficiency improvement solutions within a whole systems context, using proven in-depth case study materials of successful implementation. To facilitate efficiency improvements, process and system change across multiple councils via the introduction of common standards and leveraged approaches.

Working with 5 pilot councils CSED developed an approach to the ACM Process and kicked off regional ACM micro/macro model in late 2006. We are now engaged with all ADASS regions on a broader programme of works.

Ultimately, we will be valued on what we actually deliver, not on what we promise to deliver.

### **Workstreams we are currently running;**

- Referral, Assessment and Care Management
- Electronic Monitoring of Home Care
- Homecare Re-ablement
- Demand Forecasting and Capacity Planning (POPPI)
- Transforming Community Equipment and Wheelchair Services
- Buying Process improvement & Opportunistic Buying ('Better Buying')

### **Initiatives developed;**

- Blue Badge
- Client Contributions
- Financial Assessment
- Enquiry Management
- Management Operating System
- Mobile Working
- Access Management
- Better Brokerage
- Streamlining Paperwork
- Others in development ...
  - Change Culture Assessment
  - eEnabled Assessment Booking
  - eEnabled Package Placement

## ***What TRACS is, What it Does, and How it does it***

Tools for Rapid Analysis for Care Services is an open source software product which interfaces with Care Management Systems for analysing, simulating and presenting social care and related data.

In short, TRACS;

- Models changes to pricing
- Models changes to quantity
- Models changes to cost
- Models changes to services
- Lets you see the data in graphical form

All via a graphical point and click interface within totally interactive timescales (seconds not days). TRACS is intended to be used initially in meetings with commissioning strategy managers to identify possible areas/scale of opportunity in pricing models. Functionality is now included to enable some verification and data trail. Although TRACS is a strategic tool and not an operational tool we have endeavoured to ensure that calculated costs are as accurate as possible based on your data.

TRACS comes in three parts;

### **Application – TRACS.mdb**

This is the main Access database file, within this file is graphical user interface that is intended for use by the end user. This part of the application performs the main set of calculations that enable TRACS to do what TRACS does best.

### **Import – Authority Import.mdb**

The import database contains sets of logic that when connected to your Care Management Systems database via ODBC extract relevant information and migrates the data to the TRACS Common Data Set (CDS).

### **Warehouse – Authority Data.mdb**

The TRACS warehouse is where the main TRACS application stores the processed information in a format which enables the speed of calculation necessary. TRACS has a separate data store to enable the flexibility for the application to be used on multiple systems. MSAccess 2003 has a file size limit of 2GB, most care management system extracts are well within this limit however if data was required from more than one system that figure could be breached. By storing each system in a separate file accessed through the common front end this potential pitfall is avoided.

The system allows you quick access to simulated cost data which is easy to remodel using the in built functionality. Using your own care management system data, open care package costs are calculated for each week of required service then multiplied appropriately to see scale of opportunity based on annualised cost. TRACS allows whole package population modification in addition to unlimited subset selection. Multiple options for pricing tables including price breaks by supplier and quantity. Price table substitution and more allow for a truly powerful flexible approach.

## The Demonstration Data

### ***What is it, where is it from?***

The Tools for Rapid Analysis of Care Services application CD contains in addition to the core application, templates and other useful documents a set of Demonstration data that enables the demonstration of the full range of capability of the system.

With a specific authorities permission we have taken a copy of their care management system data that is required to populate and operate TRACS. As the data is a representative set of local authority data this makes it ideal to use as a test bed. To ensure anonymity all personally identifiable information has been nulled. All suppliers have been renamed to ensure commercial confidentiality and prices have been randomly “tweaked”. In addition to this we have transposed those clients from their original location to Cardiff so that the capability of the inbuilt Mapping/G.I.S. system can be utilised.

### ***How to get it going***

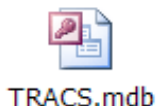
When you first get the CD there are a Few steps you will need to follow in order to get the system up and running using the Demo data.

Firstly, create a new empty folder on your PC’s hard drive “C:/TRACS” (where c: is your local hard disk).

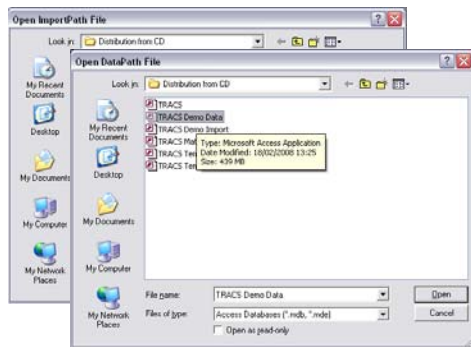
The information that you need is stored within a self extracting ZIP\* file on the CD. Open the CD to view the contents by double clicking "My Computer" on your desktop or going to "Windows Explorer" and choosing "My Computer". Find the device which now contains the TRACS CD and either double left click, or right click and "Explore"/"Browse" the contents.



Find the “TRACS Distribution.exe” file and extract the contents to the folder you created earlier. When the files have been unzipped switch to the folder, locate the TRACS application file and double left click to open.



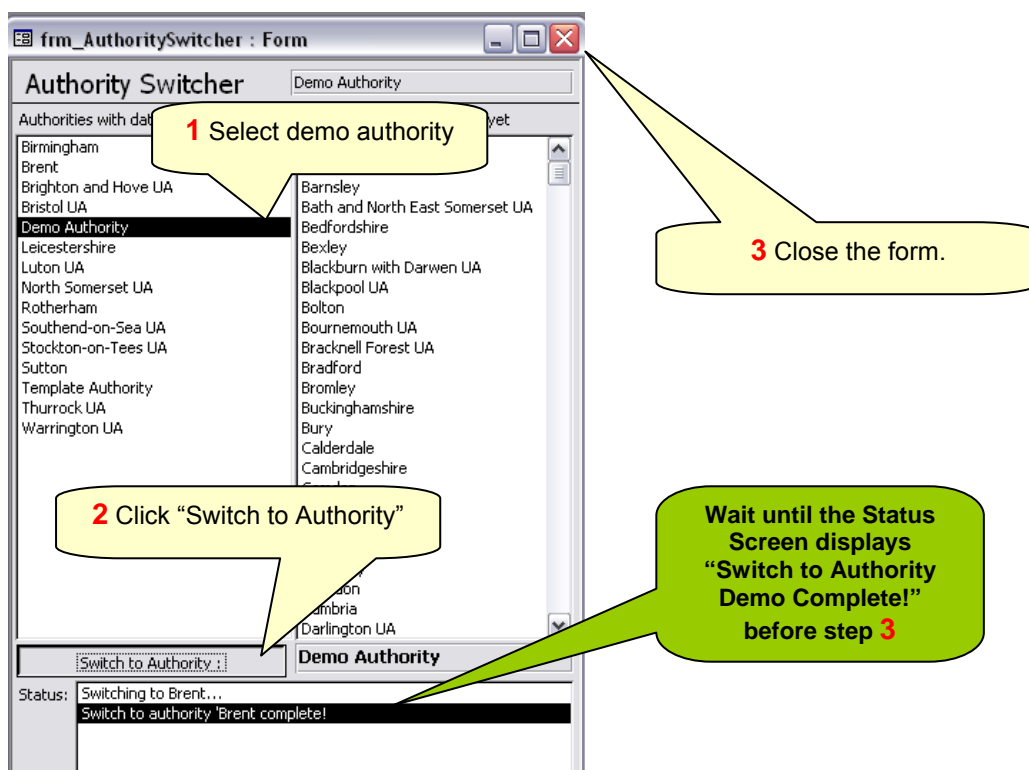
The FIRST time that you open an installation of TRACS you may encounter some dialog boxes that you would not usually expect to see.



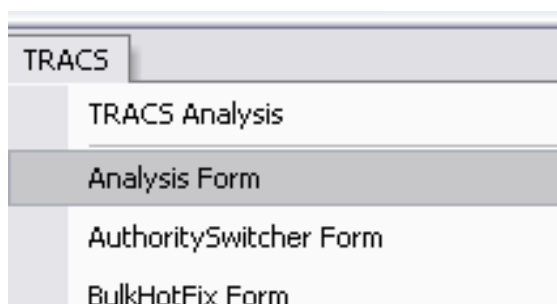
There are two dialog boxes that will open, sequentially asking for the location of the “Data” database and the “Import” Database.

Point these towards the “Sample Data” database and the “Sample Import” database.

If the Authority Switcher form opens;



The next time you open TRACS you will be taken straight to the Analysis screen, for now access the TRACS menu and select “Analysis Form”.





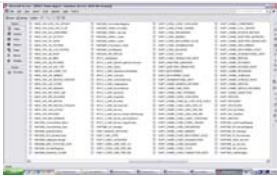
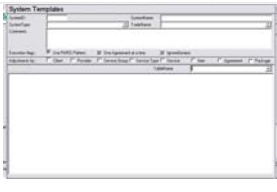











## Initial Setup and Configuration

### Outline Process

The below diagram outlines the process which must be undertaken to populate TRACS with data from your own system;

The process below assumes that you will be using a template logic as a starting point.

 TRACS	 TRACS Demo Import	<b>Comments</b>
		ODBC Connection set up to correct care management database.
		Tables are linked via ODBC to live system tables
		Add system details to the template list.
		Copy extraction logic from another template to your own system.
		Set and check extraction keys table, so that only required information is extracted from your system – ensures only necessary minimum network traffic.
		Extract Data using specified template. Data is copied from your live system to a set of intermediate tables in a pre determined format (as defined in the template selected)
		Open TRACS and from the Menu Choose the "Packages Form".
		Click the "Import Lookups" button. Once completed a status message will confirm that this stage is completed.

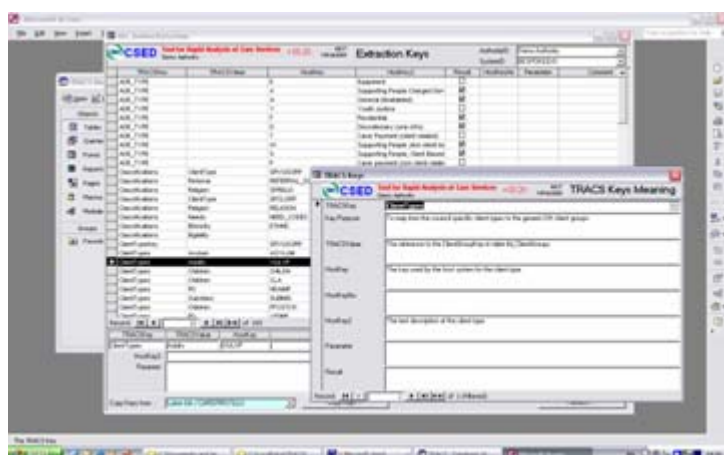
		<p>Click the "Import Packages" button. When this process is half way through it will display a screen with the current mappings so you can check before you continue.</p>
		<p>OPTIONAL : Using the TRACS menu check to see levels of spend/qty units using the "Check Packages by Provider" and "Check Packages by Service" form.</p>
		<p>Press the two remaining buttons on the form – "Process Packages" and "Simulate over Time"</p>
		<p>Check calculations using the TRACS forms "Check Packages by Week", month and year versions also.</p>

If a template is not used, then additional work needs to be done to create a template within the import database for your authority. Support from a CSED consultant is available to complete this process. The process within the TRACS Application remains unchanged.

**What data is required, from where?**

If you need to write a bespoke extraction logic yourself, or you wish to modify an existing logic set then it is important that you know what data is required, where it needs to go, and from where you might find it.

As much as possible has been done to ensure that TRACS is self documenting. All relevant table descriptions have been given. Against each field there is a note to give a hint as to what the information may be, or where it might come from. In addition to this there is a tag on certain tables (at field level) to highlight if the information held is required or optional.



Within the extraction keys form, against each of the keys you can double click the record selector to open a key description window.

Wherever possible this information has been entered, although may not be 100% complete.

Please see appendix a for a list of keys used to date with explanation.

### **Preparation for Data Gathering**

Before Data can be extracted from your system into TRACS there are a number of steps that you may have to complete. A connection to your system may need to be set up and permissions requested from your IT section.

You will need details of your database environment, server/service details etc in order to set up the connection.

### **IT Requirements: Security permissions**

You will need a READ ONLY username and password for connection via an ODBC connection to your live system tables. For Swift/CareFirst there are appendices at the back of this document should your IT department wish to limit access to only those tables that are required by TRACS.

### **IT Requirements: Software / Drivers**

Depending on your database system, Oracle/SQL Server etc, you may need to have additional ODBC Drivers Installed, or third party software which come packaged.

To use the GIS elements of TRACS you will need access to your windows FTP.exe file. TRACS builds a shell script which is passed to the executable in order to upload xml files with non sensitive data to our server, so that they can be displayed in our built in browser.

### **IT Requirements: Minimum System Requirements**

To run TRACS© import you will need;

- 2 gigabyte free hard disk space
- 1 gigabyte RAM (512mb minimum)
- READ ONLY Network links to your care management database server.
- TRACS has been evidenced working in Windows 2000, XP and Vista Environments.
- Microsoft Access version 2003 (minimum) or the MS Access runtime installed as a minimum in order to run the core application. TRACS© will work with a full version of MS Access 2003.
- Client database software (depending on client database)
- Microsoft Internet Explorer 5.5 or later (for GIS software only).
- CD-ROM Drive.

## MSAccess database solutions

### File Locations

Ideally we would ask that a copy of the database is made available on a local drive (stored on a desktop pc rather than a network drive) so that the effect of any network traffic is minimal and the impact to people using the system is reduced.

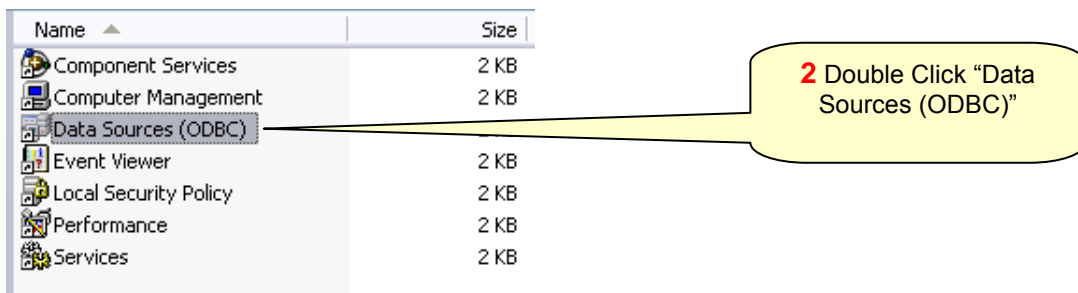
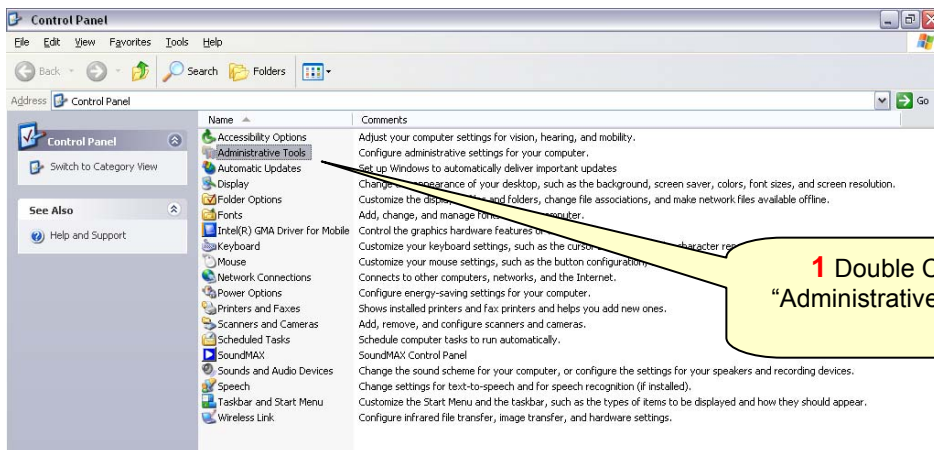
### Security Permissions

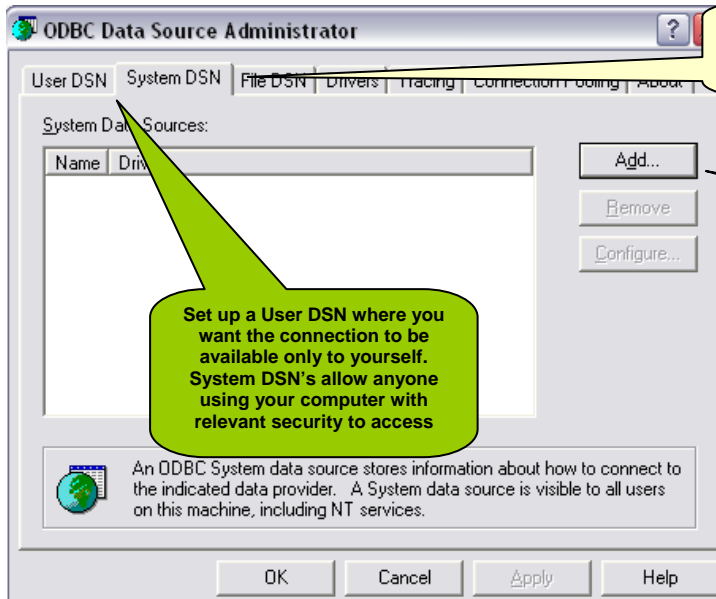
If Access workbook security is set up on your system we will need a current READ ONLY username and password as a minimum. In certain bespoke applications we may ask that we take a copy of the entire application so that we can use the front end screens as an aid to sourcing data locations within the database schema – in these cases a password that allows us to view/edit forms and queries would be advantageous.

You may need to check to see if you have sufficient permissions to create system DSN's. If during the process outlined below you receive security based errors it suggests that you do not currently have required access and need to contact your I.T. section to either grant these permissions or create the ODBC connection on your behalf.

### Creating the ODBC connection

Firstly you will need to open the computers "Control Panel" screen. To do this click the windows "START" button then "Control Panel".

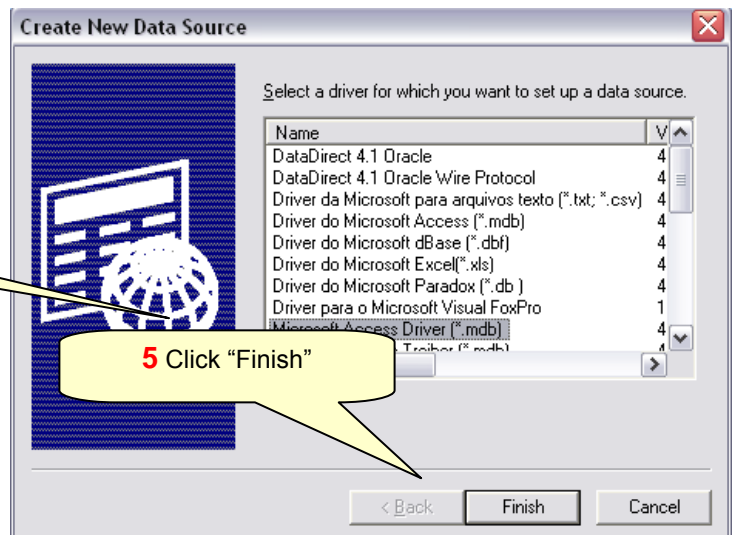




Set up a User DSN where you want the connection to be available only to yourself. System DSN's allow anyone using your computer with relevant security to access

2 Switch to the "System DSN" tab

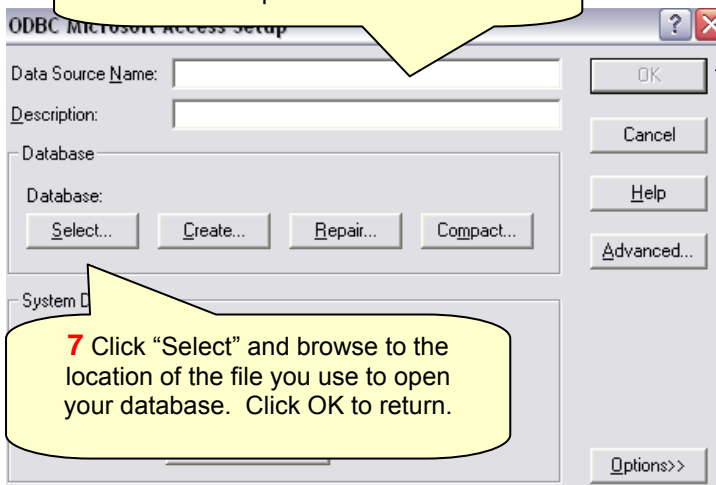
3 Click "Add"



4 Choose "Microsoft Access Driver"

5 Click "Finish"

6 Type "TRACS". You can optionally add a description in the field below



7 Click "Select" and browse to the location of the file you use to open your database. Click OK to return.

9 Click OK to complete the procedure.

8 IF you have a username and password requirement; click "Advanced" and enter this information.

## Oracle Database Systems

### Security Permissions

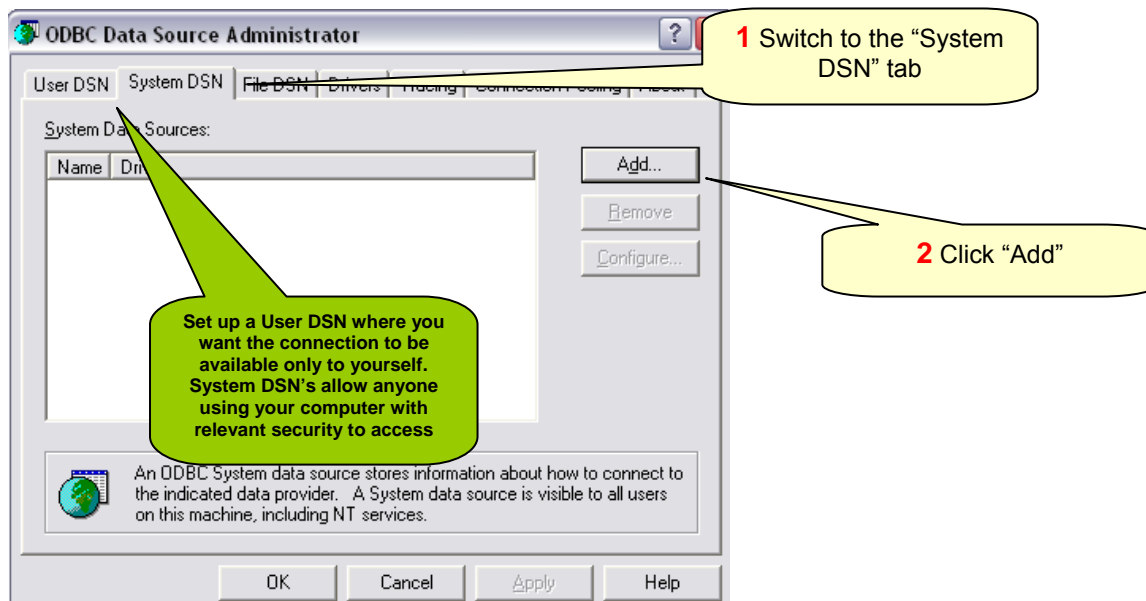
In order to set up the connection to your oracle database you will need system privileges sufficient enough add System DSN's and a current READ ONLY username and password that gives access to either all tables, tables pre determined by CSED or tables minus those that you know are not relevant such as child protection (if joint children/adult system) etc.

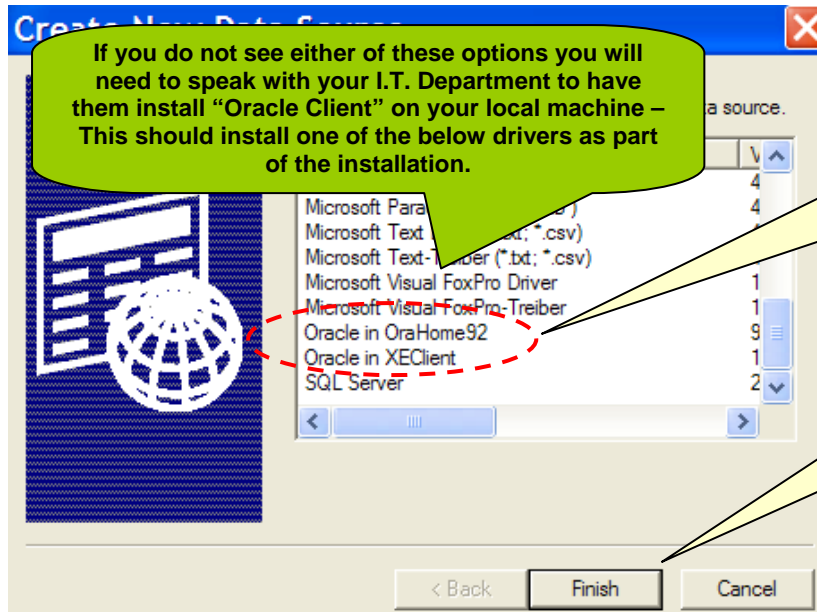
You may need to check to see if you have sufficient permissions to create system DSN's. If during the process outlined below you receive security based errors it suggests that you do not currently have required access and need to contact your I.T. section to either grant these permissions or create the ODBC connection on your behalf.

### Creating the ODBC Connection

You must first open the DataSources (ODBC) folder which is part of the computer control panel (as described earlier).

This is usually accessed by clicking "START" -> "Control Panel" -> "Administrative Tools", then finally the "Data Sources (ODBC)" option.





**3** Depending on your Oracle version you should see one of the options . Select the version relevant to your database.  
 "Oracle in OraHome92" –Version 9.2  
 "Oracle in XEClient" – Version 10

**4** Click " Finish "

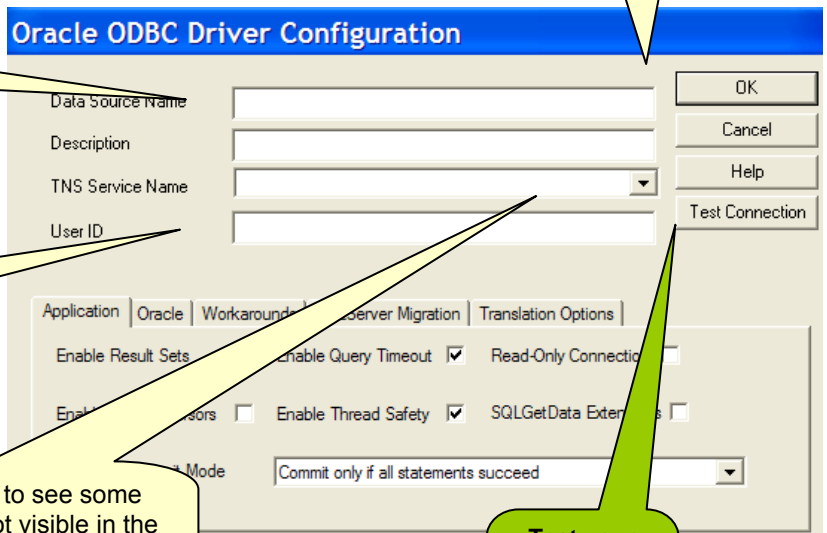
**8** Click OK

**5** Enter a Name ( "TRACS" ) and a description (optional)

**7** Enter the Username you are going to use

**6** Click the drop down to see some available services. If not visible in the list you need to enter it manually. For CareFirst (LIVE) it is usually "live.world". Your Oracle DBA will have this information

**Test your connection before finalising settings.**



## Microsoft SQL Server Systems

### Security Permissions

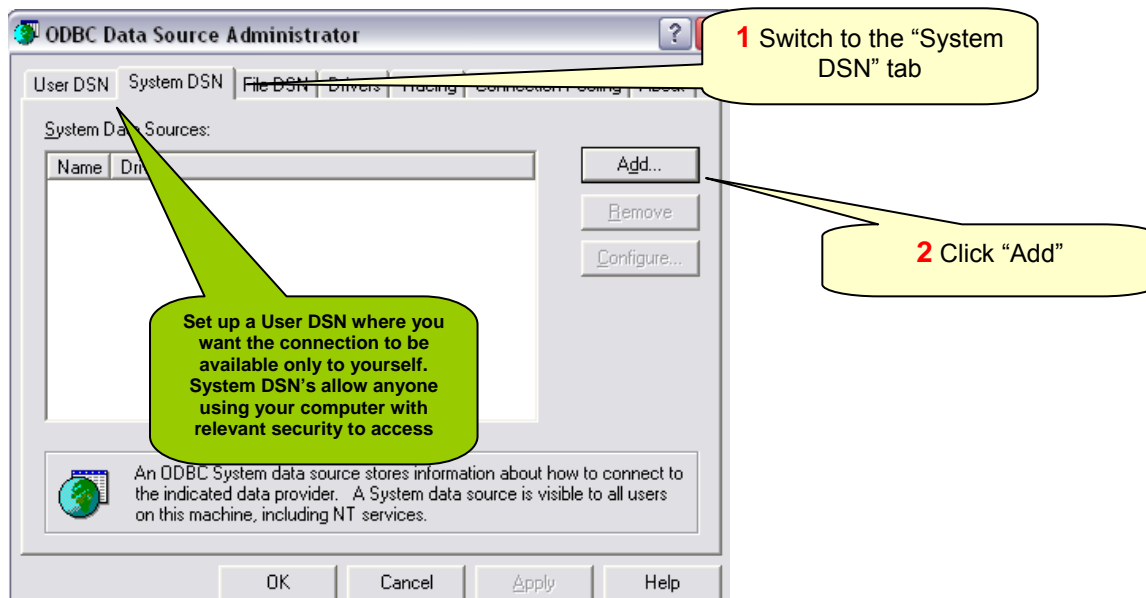
In order to set up the connection to your oracle database you will need system privileges sufficient enough add System DSN's and a current READ ONLY username and password that gives access to either all tables, tables pre determined by CSED or tables minus those that you know are not relevant such as child protection (if joint children/adult system) etc.

You may need to check to see if you have sufficient permissions to create system DSN's. If during the process outlined below you receive security based errors it suggests that you do not currently have required access and need to contact your I.T. section to either grant these permissions or create the ODBC connection on your behalf.

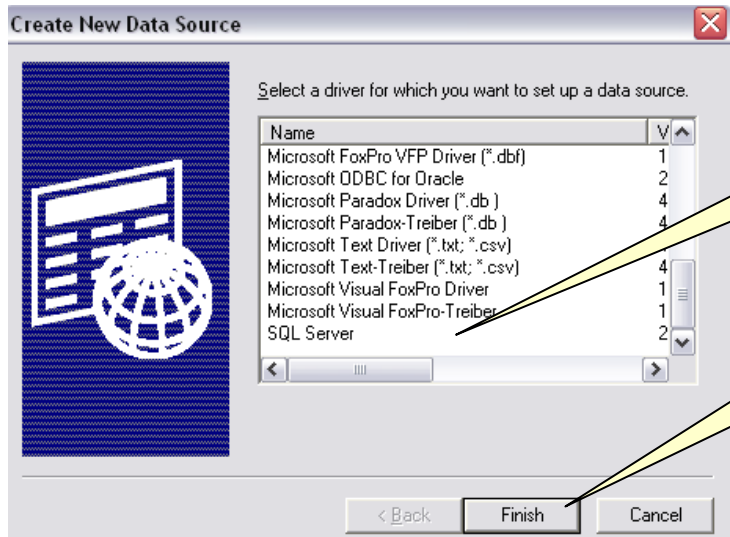
### Creating the ODBC Connection

You must first open the DataSources (ODBC) folder which is part of the computer control panel (as described earlier).

This is usually accessed by clicking "START" -> "Control Panel" -> "Administrative Tools", then finally the "Data Sources (ODBC)" option.



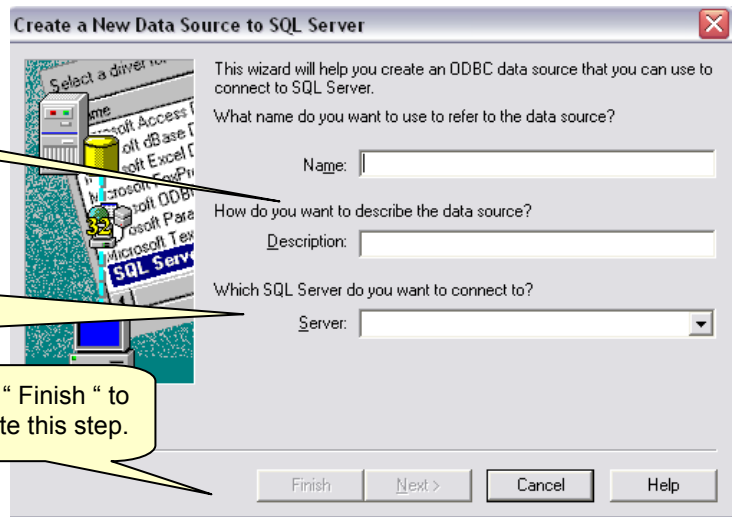




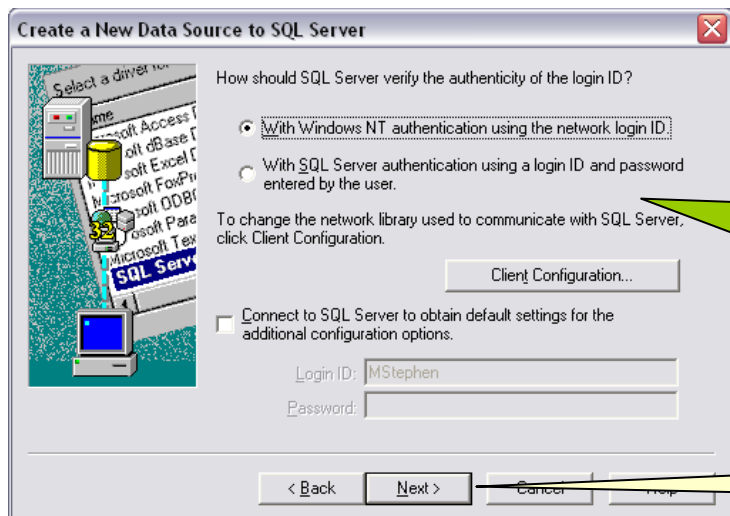
**5** Name the Datasource "TRACS" and optionally add a description

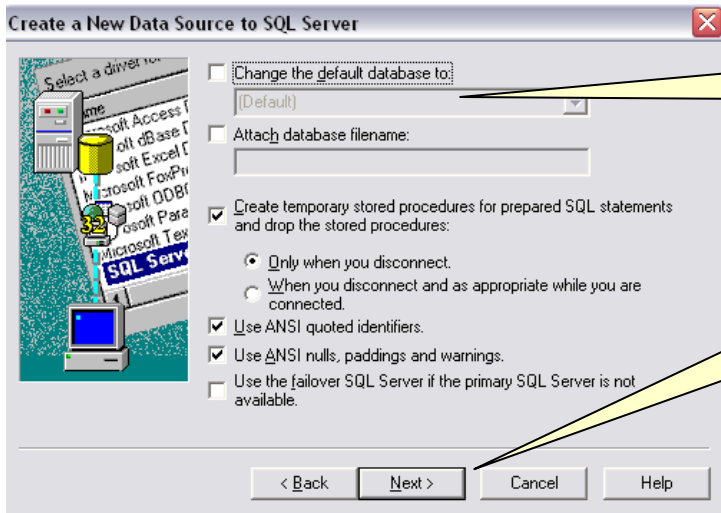
**6** The server drop down should show a list of servers available to your PC. If you do not see the relevant server contact your I.T. Department

**7** Click "Finish" to complete this step.



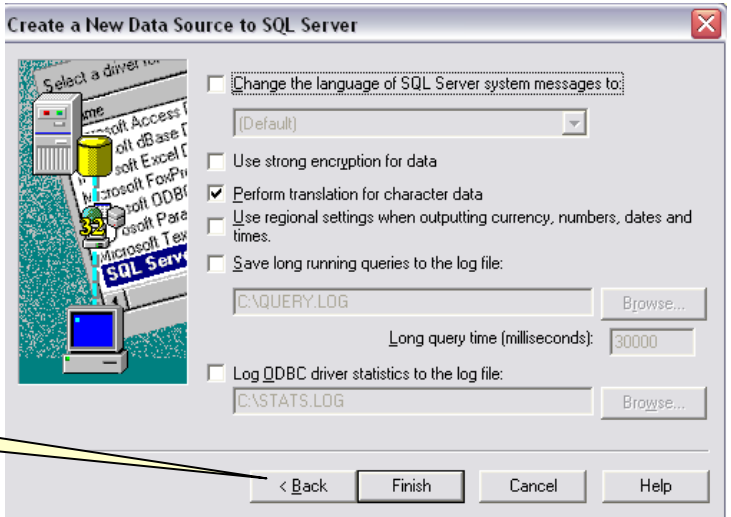
Use this screen to enter the appropriate security options. If a separate account has been set up specifically for TRACS then you will need to manually specify the Username and Password as provided



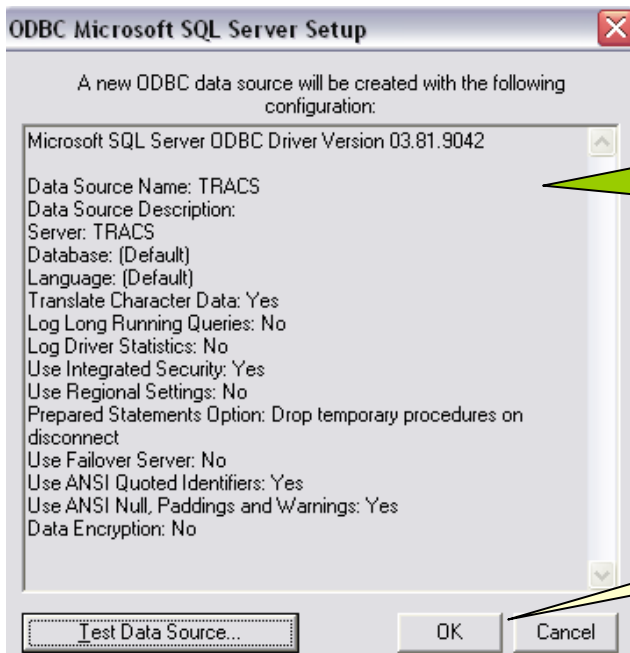


**9** If you use a specific database check the box and use the drop down to select it.

**10** Click " Next " to continue.



**11** Click " Finish " to complete the procedure.



A summary of the options you have selected is shown. Click the " Test Data Source " button to ensure everything is working as it should.

**12** Click " OK " to close the winow.

## Populate TRACS with your own care management data

When you are sufficiently happy with the operation of TRACS and the component databases you will want to hook everything up to your own data. This next section of the guide aims to help this process along. TRACS comes with a series of logic templates for data extraction, it is envisaged that in most cases you will be able to use one of these generic logic sets, or at least modify an existing one.

In the event that you are using a bespoke system, or a system that we have templated, in a way very different to that of counterparts using said system then it is likely that a full new set of logic will need to be written, either by yourselves or with the support of CSED.

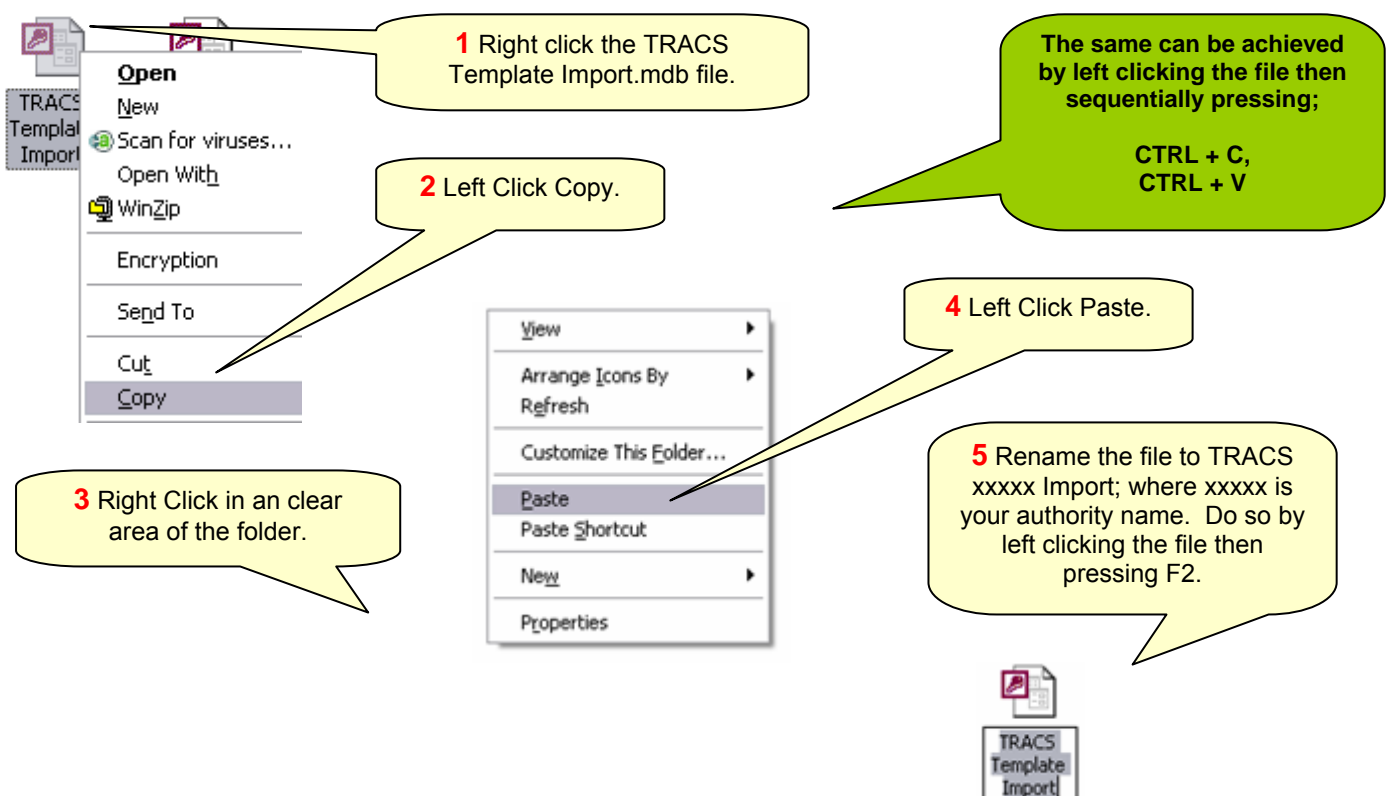
### Template Import Database

The starting point should always be the template import database. As mentioned earlier this contains a copy of the logic sets that have been written by CSED to date. We have created numerous template logic sets for systems such as Swift and CareFirst as a lot of authorities use these. More recently we have created what we feel is a more generic logic set for these two that most authorities will be able to use will no, or very little, adaptation.

### Make a copy

The first step of the process is to make a copy of the existing Template import database. If you have MSAccess version higher than 2003 you will be able to use the "Backup Database" feature within the "Tools" menu saving the backup copy as "TRACS XXXXX Import" where XXXXX is the name of your authority. In most cases it is easier to do a simple file copy (as below).

Firstly, locate and open the folder that you originally extracted the TRACS CD to (C:\TRACS).



The diagram illustrates the steps to create a copy of the TRACS Template Import database file. It shows a Windows Explorer window with a folder containing a file named 'TRACS Template Import.mdb'. The following steps are shown:

- 1 Right click the TRACS Template Import.mdb file.** A context menu is shown with 'Copy' selected.
- 2 Left Click Copy.** A callout bubble indicates this action.
- 3 Right Click in a clear area of the folder.** A callout bubble indicates this action.
- 4 Left Click Paste.** A context menu is shown with 'Paste' selected.
- 5 Rename the file to TRACS xxxxx Import; where xxxxx is your authority name. Do so by left clicking the file then pressing F2.** A callout bubble indicates this action.

A green callout bubble provides an alternative method: **The same can be achieved by left clicking the file then sequentially pressing; CTRL + C, CTRL + V**

A final icon shows the resulting file named 'TRACS Template Import.mdb'.

## Adding a system to the Import Database Inventory

Start by opening the new Import database for your authority, which you have just created.

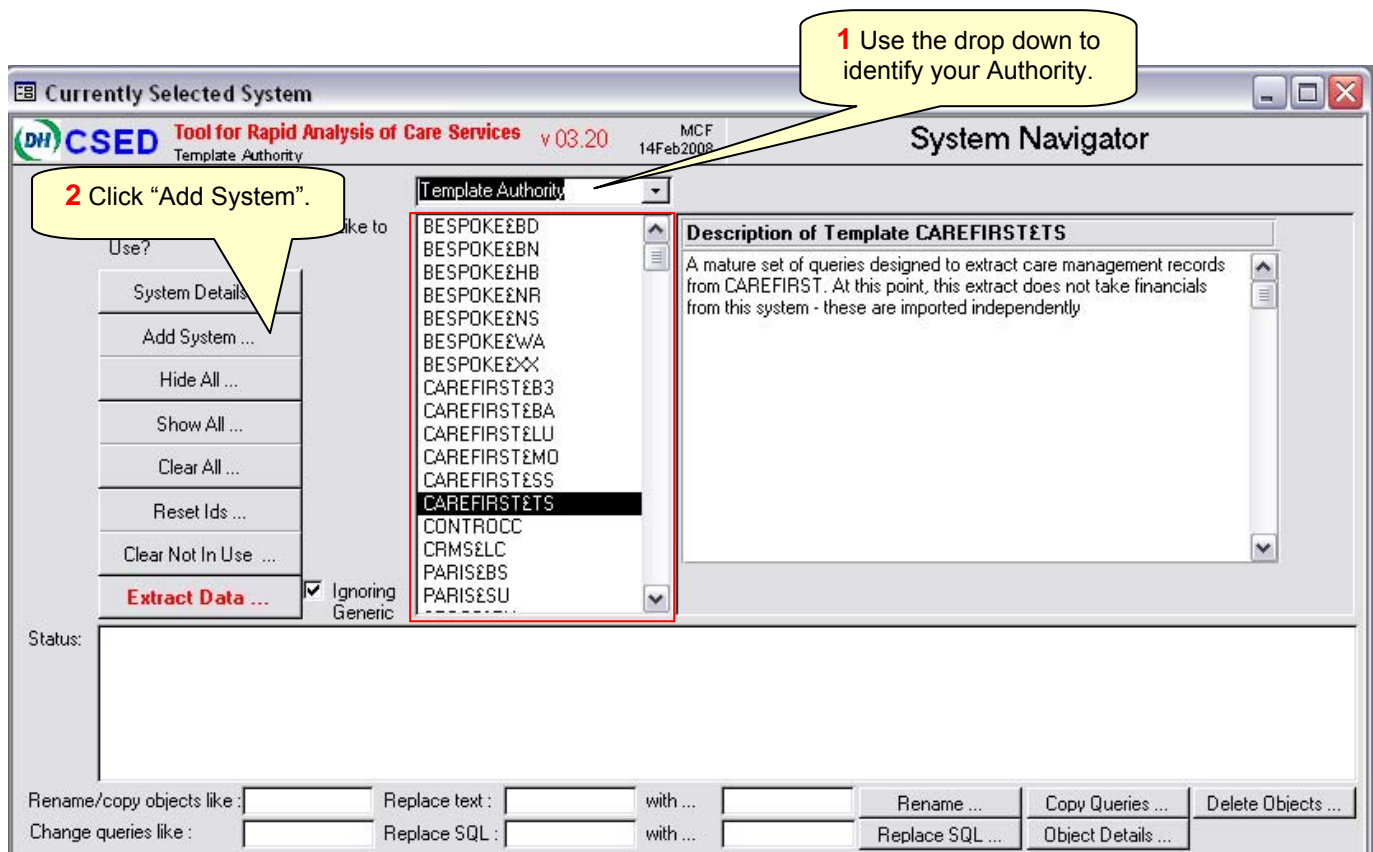
If your system does not appear in the **list** (Authority specific) then we will need to add a new one. To identify your system please scroll the entire list and look using the following syntax;

CMS NAME            £        AUTH IDENTIFIER  
i.e    CAREFIRST       £        TS

**CMS Name** – This refers to the trade name of your care management system; Swift, CareFirst, Paris, Framework-I for example. If you are using a bespoke or an in house system then please use BESPOKE as the trade name.

**£** - This is a simple character break so that some of the logic routines know what is generic logic and which is bespoke – this is required in all cases.

**Auth Identifier** – The authority identifier is usually the first two letters of the authorities' postcode.



**1** Use the drop down to identify your Authority.

**2** Click "Add System".

Currently Selected System

**CSED** Tool for Rapid Analysis of Care Services v03.20 MCF 14Feb2008

System Navigator

Template Authority

- BESPOKE£BD
- BESPOKE£BN
- BESPOKE£HB
- BESPOKE£NR
- BESPOKE£NS
- BESPOKE£WA
- BESPOKE£XX
- CAREFIRST£B3
- CAREFIRST£BA
- CAREFIRST£LU
- CAREFIRST£MO
- CAREFIRST£SS
- CAREFIRST£TS**
- CONTROCC
- CRMSELC
- PARISEBS
- PARISESU

Description of Template CAREFIRST£TS

A mature set of queries designed to extract care management records from CAREFIRST. At this point, this extract does not take financials from this system - these are imported independently

Use?    like to

System Details

Add System ...

Hide All ...

Show All ...

Clear All ...

Reset Ids ...

Clear Not In Use ...

Extract Data ...

Ignoring Generic

Status:

Rename/copy objects like :    Replace text :    with ...    Rename ...    Copy Queries ...    Delete Objects ...

Change queries like :    Replace SQL :    with ...    Replace SQL ...    Object Details ...

**1** Enter system ID

**2** Enter system name using syntax described earlier

**3** Choose system type

**4** Select Trade name of your CMS Here

**5** Optional Comments

This will be provided by CSED

Enter Comments Here to further distinguish system or data

Execution flags :  Use PARIS Pattern:  One Agreement at a time  IgnoreGeneric

Adjustments by :  Client  Provider  Service Group  Service Type  Service  Item  Agreement  Package

99 Table name

If you are using PARIS check this box to ensure correct unit conversion

If your service agreements do not have end dates then this logic will use the agreement with the latest start date as the open agreement.

If you are using a system that we have written generic logic for and wish to use your own bespoke logic then check this

Record: 1 of 1

When you have entered the required information, close the form to update the list.



When you click your newly added system the TRACS import database will automatically hide all database objects that do not relate to your current installation – to make looking through the remaining objects a lot less difficult.

The status window will inform you when this is complete.



## Using Generic System Logic

TRACS
CurrentSystem Form
ExtractionKeys Form
CRMS_HC Agreement Relationships Report
CRMS_Residential Agreement Tables Report
ExtractionAndImportSpecs Report
TRACS HotFix ...

If you are using a system that there has already been a set of extraction logic written for, we strongly suggest that you use this as a base for your own.

To look through details of systems similar to your own you can use the ExtractionKeys form. Which is accessible from the TRACS menu.

Not all the keys that are copied from another system may be required for your own, or there may be additional keys necessary dependant on your system. For CareFirst/Swift the generic system model(s) should hold a full set of keys to be used.

In general you should only have to add/edit/delete keys for service types and items, service groups and key field identifiers. If you are using a bespoke model, or writing your own the use of keys is suggested for ease of use. You can take inspiration from other system keys but with the flexible nature of the system the way you use this will be down to yourself.

Once you have selected an existing model, make a note of the system you have copied keys from so that queries and table linkages can be copied.

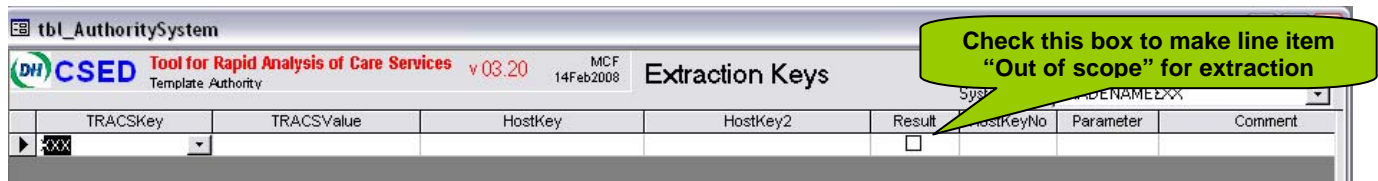
## Key Mapping Areas

The most important areas to get right are the service groups, types or items as it is from this that the main part of the system is set up, the packages, agreements and price table items.

Another great use of the key table is to utilise the functionality embedded to automatically filter out packages, items, client groups etc that you are not interested in using for analysis, or perhaps have no cost/price data for.

When CSED write a set of extraction logic we will usually make children's services and equipment "out of scope". This means that when the extract is done it does not try to pull associated records across from your database system. This is as much for information security as it is performance reasons.

Once you have populated the keys table you can choose to make certain items out of scope by checking/un-checking the "Result" flag.

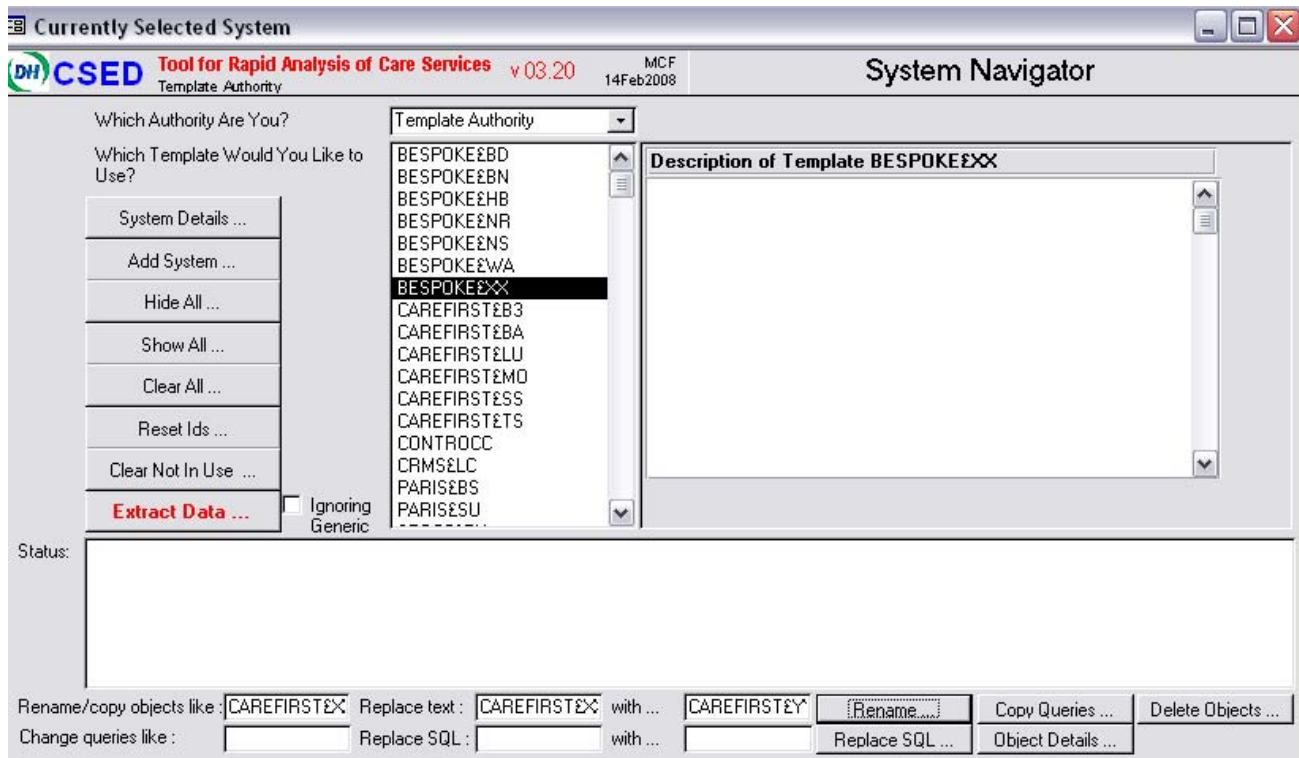


## Copying a logic set

Once you are happy with the set of keys you are using you will need to copy the queries and table linkages etc from the copied logic to your own.

### Copying Relevant Tables

If you are using one of the FULLY generic models you will be able to skip this step, as there should be no extra tables. If you choose to use a copy of another authority's model then you may need to copy any additional tables or queries



Although this can be done manually, there is a tool available to do this on bulk, automatically.

Towards the bottom of the screen you will see a the words “Rename/copy objects” then a series of input boxes.

Usage.

**Like**  
 CAREFIRST£TS\*

**Replace text**  
 CAREFIRST£TS

**With**  
 CAREFIRST£XX

In the example above, after clicking the “Copy Queries” button, tables that start with “CAREFIRST£TS” will be the only tables affected. The name of the tables within the selection will be changed; CAREFIRST£TS will become CAREFIRST£XX regardless where the string appears in the object name. Use this tool and replace XX with your own authority code.



In addition to copying over any bespoke tables you will need, in all cases, to copy the queries that extract and manipulate the data from your system. To do this you will use the same tool as above;

The naming convention for queries is slightly different from the tables, for continuity purposes we will continue copying the model from the CAREFIRST£TS system.

*Usage.*

<b>Like</b>	<b>Replace text</b>	<b>With</b>
TRACS_CAREFIRST£TS*	TRACS_CAREFIRST£TS	TRACS_CAREFIRST£XX

Using the above entries, clicking the “Copy Queries” button will select those queries from the system you are wanting to emulate, take a copy and rename them appropriately.

If you make a mistake with the naming of your copied queries you can correct your entry in the input boxes then simply click the “Rename” button.

If any of the queries that you have copied utilise bespoke tables then you will have to change the SQL within them to reflect the newly named objects that you have created.

You can alter the SQL within a set of queries using the “Change Queries” tool. This is the second set of input boxes on the bottom of the form.

*Usage.*

<b>Like</b>	<b>Replace text</b>	<b>With</b>
TRACS_CAREFIRST£TS*	CAREFIRST£TS	CAREFIRST£XX

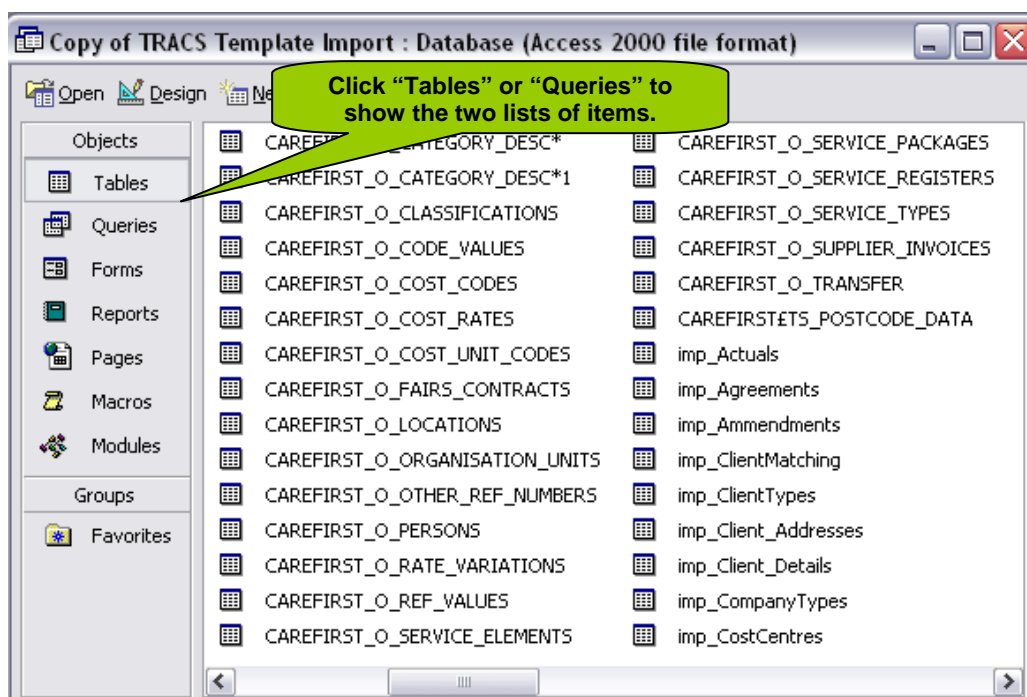
Using the above inputs, when clicking the “Replace SQL” button, will re-point table references from system CAREFIRST£TS to system CAREFIRST£XX within queries that start with TRACS\_CAREFIRST£TS.

## Running the extract

Once you have copied all relevant tables and queries, made sure that all the references are valid, and populated your extraction keys form for the currently selected system you are almost ready to actually run the extract.

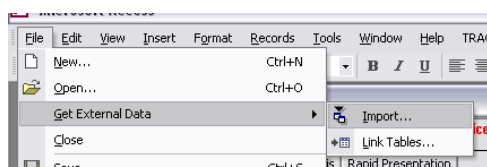
You could run your first extraction against your live system and hope for the best, however we suggest that you import a copy of the required tables to your import database and run the queries against this first. If you have any errors you can correct much them and re run much quicker. If you have made changes to any of the queries or made a mistake in the Extraction key table you may put undue/non-required strain on your system/network by taking too much, or non-required data.

Close the “Current System” form and switch to the Access system panel.



You can see from the screen shot above that there are a number of tables that are used from your care management system. You will need to import data in order to run the extraction.

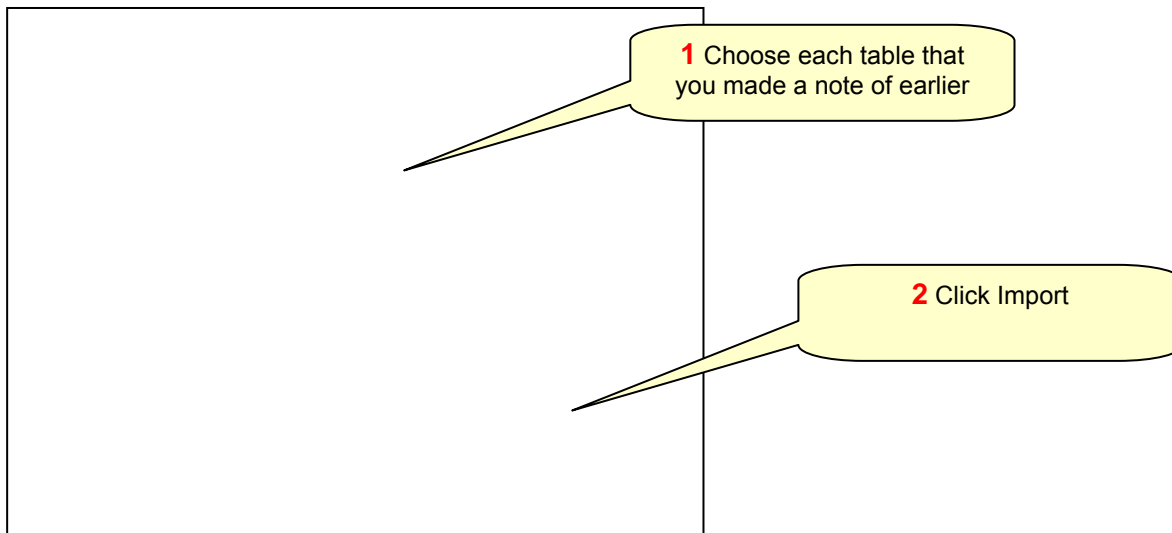
Make a note of all the system tables required (those starting with the trade name of your care management system), then import the relevant tables.



Go to the file menu -> Get External Data -> Left Click “Import”. This will start the open file dialog where you choose the source for your data.

From the “Files of Type” drop down select “ODBC Databases”.

A dialog will now open showing you a list of available ODBC database connections. Locate, and select, the ODBC connection that you created earlier (“TRACS”).



Once the import has completed (can take around 15+ minutes depending on your network connection) rename the imported objects to match the original items. Doing so will replace the old empty tables with fully populated data tables.

Now that all the tables, queries and extraction keys are properly populated and referenced you can run an “extraction”. TRACS will assume the tables you have imported in are your LIVE tables rather than copies and use the data within.

Open the “Current System” form using the TRACS menu and click **Extract Data ...**.

The Status window will inform you of the actions that are being performed, give an indicative time for the action and the number of records affected by it.

If any errors occur you will be informed via the status window, as and when they occur. TRACS will continue on with the extraction until all queries are ran. If the extraction runs without error, when the process is complete the status window will display a “Extraction Completed Successfully” message.

## Error Messages

If you encounter errors TRACS will create a log of these, where they occurred, when and any associated information that is available at run time.

This information is stored in the table “tbl\_errorlog”. This should be your first port of call when diagnosing error messages.

If you feel that the error can not be resolved by yourself then please contact CSED at your earliest convenience.

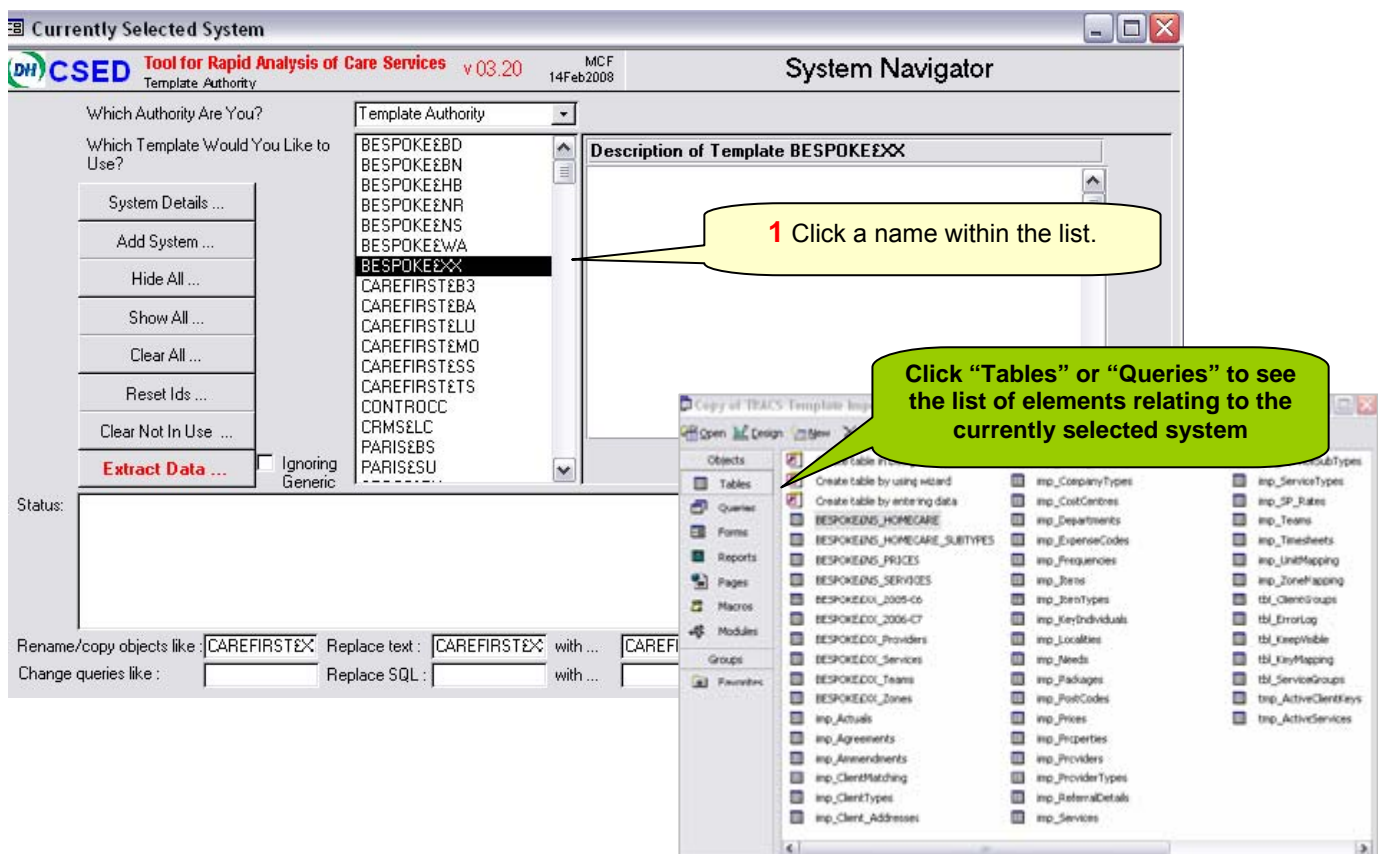
## Using Bespoke System Logic

In addition to using the generic system templates that which are provided within the template databases, TRACS allows you to write your own set of extraction logic and pass this through the system.

Whether or not you base your logic on an existing set of extraction queries, they are a great place to start and an invaluable resource as there are many examples of different methods of “converting” data from one system type to the TRACS data field requirements.

## Browsing Existing Logic Sets

To look through the existing sets of logic, first take a copy of the template import database and open it. When the application loads a form will be presented showing the different template sets that have already been created to date by CSED across the various implementations of the various care management systems out there.



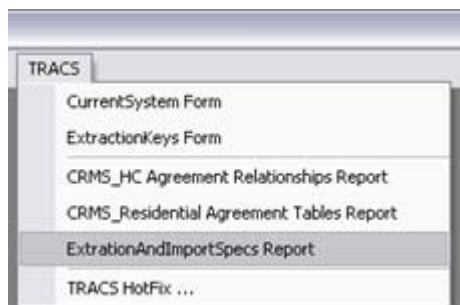
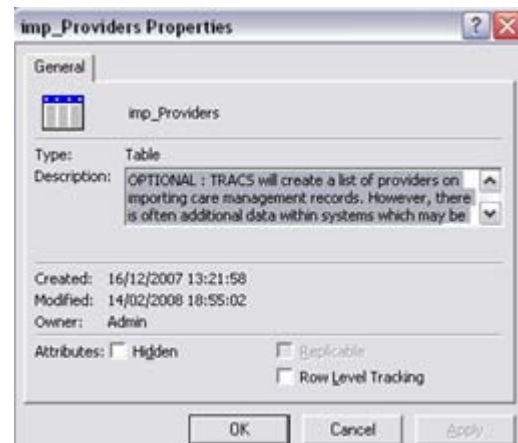
## Import Specification

In order for TRACS to operate fully, there are a number of tables that must be populated. There are a number of ways that you can view these requirements. On the CD there is a PDF document named “TRACS Technical Import Specification v03\_20 MCF 17Feb08” which contains a table and field level description(s) of the data required, type and format. This document also states if the data is required fully, or is optional.

The information within this document is taken from the elements within the import database itself. If you view the properties of any of the tables prefixed “imp\_” (to denote import) you will see the information within the description field(s).

The TRACS menu at the top of the screen provides a mechanism for viewing the latest specification.

The “ExtractionAndImportSpecs Report” draws the up to date description information from the Import table elements. To ensure you are always viewing the most up to date information It is recommended that you at some point run this report as certain fields and tables may have been changed by system updates/hotfixes.



It is important to note that data types and field sizes within the import tables should NOT be changed, unless you find it absolutely necessary and are prepared to spend the time running through the application changing the references where necessary as otherwise this will result in various errors.

### Key Mapping Areas

In addition to the template extraction queries and tables, we may have made use of a “Key Mapping” table. We introduced this mechanism to help streamline our generic processes, but also to make updating the extraction logic a lot quicker and easier if you have key field updates within your system.

Browse the keys that we have created in other systems to get an idea of the sort of fields that you may wish to make available to the key table.

TRACS
CurrentSystem Form
ExtractionKeys Form
CRMS_HC Agreement Relationships Report
CRMS_Residential Agreement Tables Report
ExtractionAndImportSpecs Report
TRACS HotFix ...

**1** Choose an existing system to copy keys from

**2** “Copy Keys” to add the selected systems keys to your own

**3** After viewing a specific systems keys, if you wish to view another, you will need to clear the keys from the first system. Click the table selector (Grey Square on the top left axis of the table) then press the delete key.

Keys will appear in this area.  
Double click a key to see a description (or add one).  
Left Click then press delete to remove a key from your system key list.

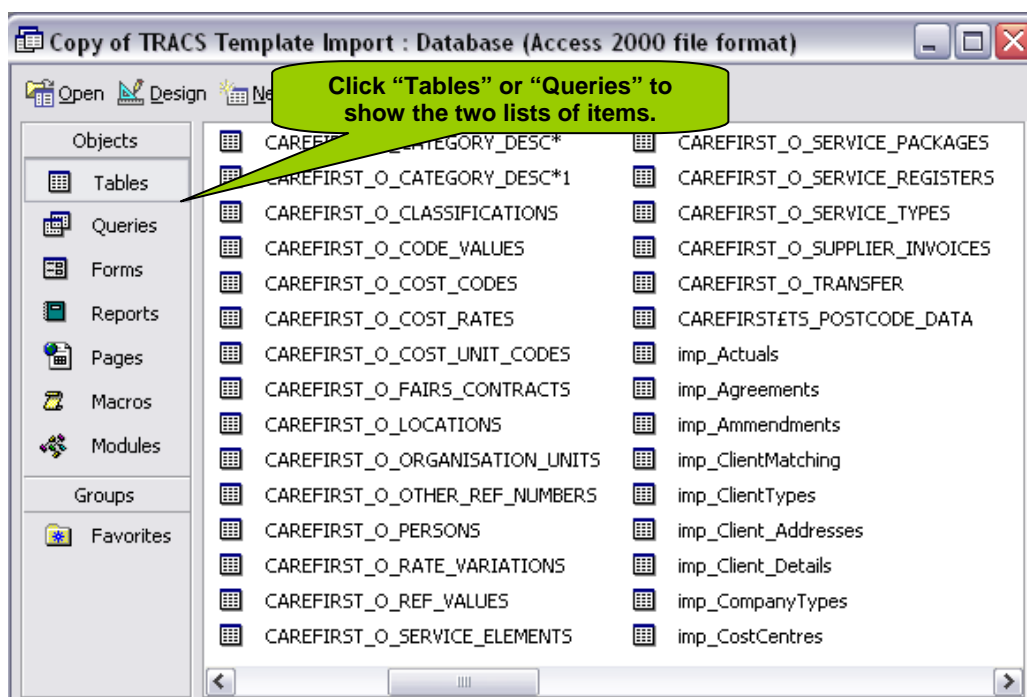
Within the template extraction sets you will see wide use of this screen to enable rapid selection of elements to filter out at source. We suggest that Community Equipment and Children’s services, in addition to others, are filtered out in this method as they usually have high numbers of records that are outside of the scope of the analysis that you would want to conduct using our tool.

## Running the extract

Once you have copied all relevant tables and queries, made sure that all the references are valid, and populated your extraction keys form for the currently selected system you are almost ready to actually run the extract.

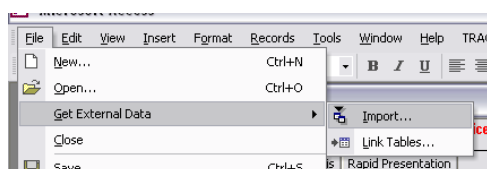
You could run your first extraction against your live system and hope for the best, however we suggest that you import a copy of the required tables to your import database and run the queries against this first. If you have any errors you can correct much them and re run much quicker. If you have made changes to any of the queries or made a mistake in the Extraction key table you may put undue/non-required strain on your system/network by taking too much, or non-required data.

Close the “Current System” form and switch to the Access system panel.



You can see from the screen shot above that there are a number of tables that are used from your care management system. You will need to import data in order to run the extraction.

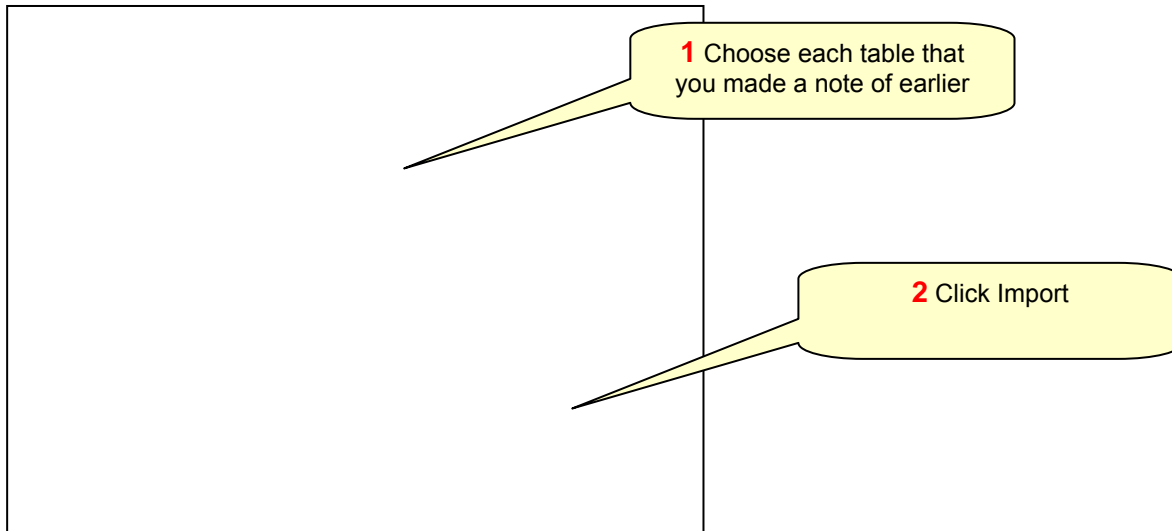
Make a note of all the system tables required (those starting with the trade name of your care management system), then import the relevant tables.



Go to the file menu -> Get External Data -> Left Click “Import”. This will start the open file dialog where you choose the source for your data.

From the “Files of Type” drop down select “ODBC Databases”.

A dialog will now open showing you a list of available ODBC database connections. Locate, and select, the ODBC connection that you created earlier (“TRACS”).



Once the import has completed (can take around 15+ minutes depending on your network connection) rename the imported objects to match the original items. Doing so will replace the old empty tables with fully populated data tables.

Now that all the tables, queries and extraction keys are properly populated and referenced you can run an “extraction”. TRACS will assume the tables you have imported in are your LIVE tables rather than copies and use the data within.

Open the “Current System” form using the TRACS menu and click **Extract Data ...**.

The Status window will inform you of the actions that are being performed, give an indicative time for the action and the number of records affected by it.

If any errors occur you will be informed via the status window, as and when they occur. TRACS will continue on with the extraction until all queries are ran. If the extraction runs without error, when the process is complete the status window will display a “Extraction Completed Successfully” message.

## Error Messages

If you encounter errors TRACS will create a log of these, where they occurred, when and any associated information that is available at run time.

This information is stored in the table “tbl\_errorlog”. This should be your first port of call when diagnosing error messages.

If you feel that the error can not be resolved by yourself then please contact CSED at your earliest convenience.



## Adding a system to the TRACS Database inventory.

In addition to adding your system to the Import inventory, you will need to make this new system available to TRACS before importing any data;

At present there is no front end interface to automate this process and will need to be done manually. This is something that is on our development list and you can expect an update shortly.

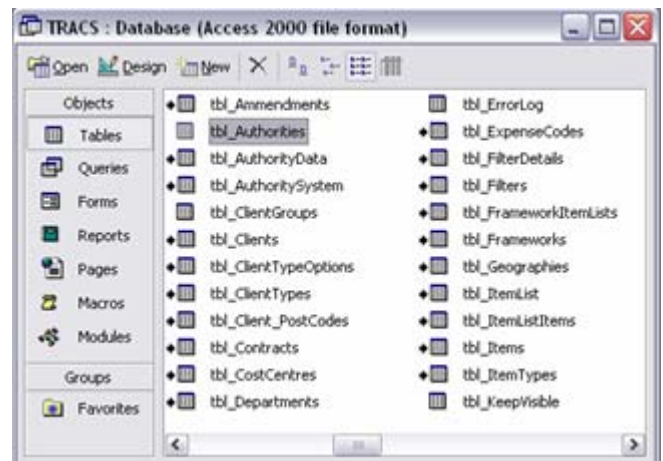


Firstly locate the TRACS application icon, which should be in the TRACS directory created earlier. When TRACS first opens there is usually a lot of processing that begins, in order to display the Analysis screen. As we have not yet set up your system within TRACS we want to avoid this running. Whilst holding the SHIFT key on your keyboard, double left click the program icon to start the application.

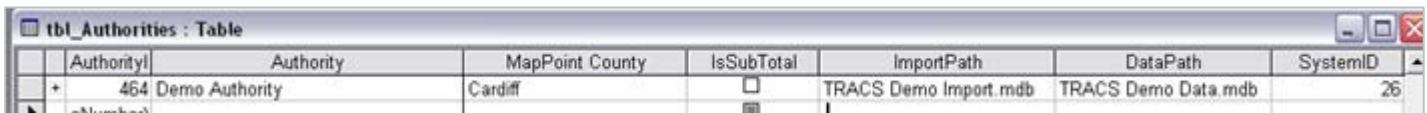
When MS Access starts it should display only the database system objects window.

Ensure that you are looking at the TABLE elements, you will note that the elements are prefixed “tbl\_”.

Scroll through the list of tables until you find tbl\_Authorities.



Open this table and scroll down the list of Authorities until you see your own. Then scroll right until you see the fields across the top that say “ImportPath”, “DataPath” and “SystemID”.



Authority	MapPoint County	IsSubTotal	ImportPath	DataPath	SystemID
464 Demo Authority	Cardiff	<input type="checkbox"/>	TRACS Demo Import.mdb	TRACS Demo Data.mdb	26

You will need to enter information into these three fields before TRACS can access your system and data.

### Import Path

Enter the name of the file you created for your Import Database. You can either just enter the actual filename (i.e. TRACS Demo Import.mdb), or if you opted to store these outside the directory that the application file is held the full UNC path to the file (i.e. C:/YourFolder/TRACS Demo Import.mdb).

### Data Path

Enter the name of the file you created for your Data Database. You can either just enter the actual filename (i.e. TRACS Demo Data.mdb), or if you opted to store these outside the directory that the application file is held the full UNC path to the file (i.e. C:/YourFolder/TRACS Demo Data.mdb).

### System ID

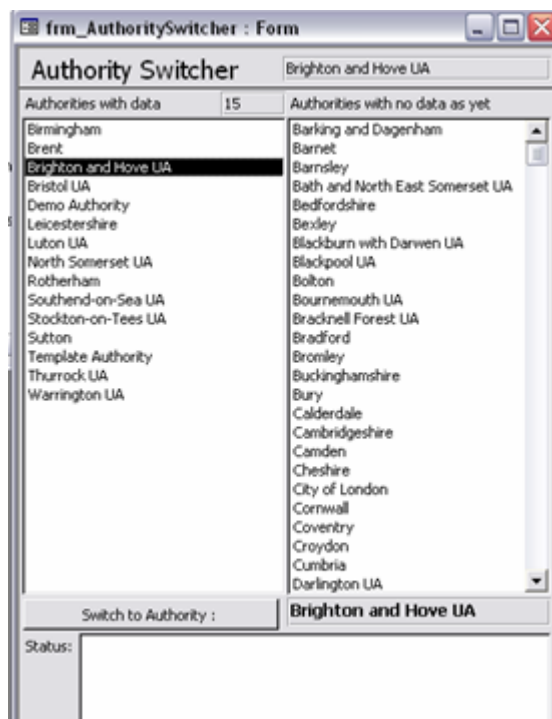
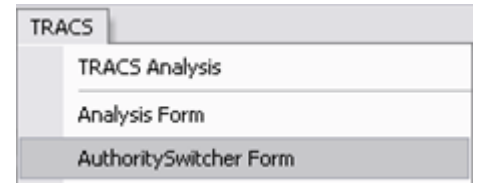
Enter the system ID that you used within the Import database. If you do not have this ID then please contact your CSED representative.

Once you have entered this information close the table, close the Access application.

Now your system will be identified within TRACS you should be able to open the application in standard mode.

Depending on the state of the application before it was pressed to the CD, and your use of the Demo data there are two possible screens that you will see when you first open TRACS (double click the program icon without holding SHIFT).

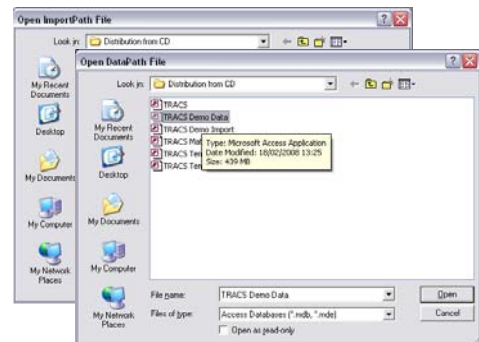
If the Analysis screen appears you will need to close this and open the Authority switcher form which can be accessed from the TRACS menu, in the menu bar.



Ensure that your Authority is selected in the RIGHT hand column then press the “Switch to Authority” button.

The Status window at the bottom of the screen will keep you up to date with the progress of this process, which should take no more than a few seconds.

If you have not entered a correct path to your Import and Data files a “File Open” dialog will ask you to locate each of the files separately.



Once the Status window is showing that the process is complete, you can close the Authority Switcher window.

## Loading your system data into TRACS.

Loading of data into TRACS is done via the “Packages Form”. Use the TRACS menu in the menu bar to open the “Packages Form”.

**When you start the import process you will see the progress and timings of the queries ran at each stage here**

**Ensure your system name appears here, if not select it from the dropdown.**

Getting the data into TRACS is currently a four stage process;

- Import Lookups
- Import Packages
- Process Packages
- Simulate Over Time

There is a mechanism available to “Add Adjustments”, however this is not a required step.

## Import Lookups

Click the Import Lookup Button.

The first stage of the process imports the lookup tables and values from your care management system. This obviously needs to be done first so that actions later on in the procedure have the relevant data to work with.

Once the lookups have been imported the status window will display a message confirming this.

## Import Packages

Click the Import Packages Button.

During this stage of processing TRACS will copy all the relevant care package information to the TRACS Data warehouse. Part way through the process a dialog box will appear so that you can confirm that the TRACS has made the correct assumptions with the data so far. This also gives you the opportunity to double check that the lookups are correct.

The screenshot shows the 'Edit Service Definitions' window with a table of service definitions. The table has columns for ClientGroup, ClientClass, and ClientCategory. The data includes various categories like 'Aids / HIV', 'All Categories', 'Family', 'Lone', 'Unmarried', 'Child and Family', 'Under 8', 'Children', 'Dysfunction', 'Illness or Disability', 'Learning Disability', 'Mental Health', 'Needs', 'Older People', 'Cancer', 'Physical Disability', 'Substance Misuse', 'Drugs', 'Drugs & Alcohol', 'Alcohol', and 'Carers'.

Callout boxes provide the following instructions:

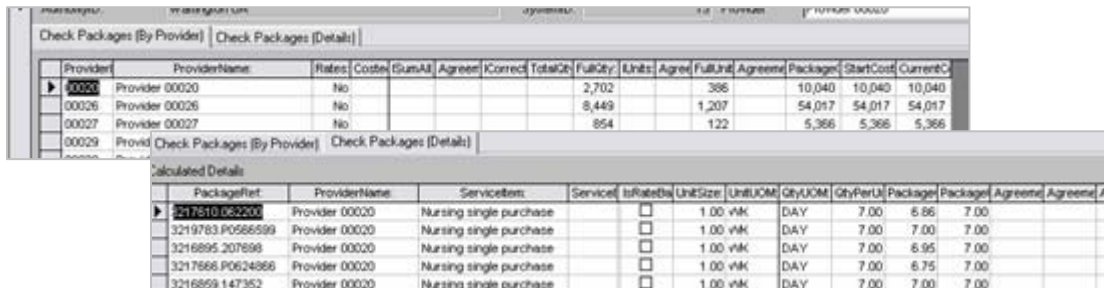
- Check the Client Types as per your import routine, then check any extra (intelligent) mappings that may have been made
- Check the Item Types as per your import routine, then check any extra (intelligent) mappings that may have been made
- Check service titles and definitions. Shows items associated to service
- Check the Service Types as per your import routine, then check any extra (intelligent) mappings that may have been made, in addition to any SUB service types
- Misc contains many of the Unit type/size conversions in addition to other elements you may wish to confirm
- Show the Item types as imported and any further intelligent mapping
- Shows how services are mapped to service categories (used in analysis fields)

Once you are happy with the mappings as they appear close the dialog box to continue the process. Don't worry about not getting this 100% the first time you run this as you can always go back into the "Edit Service Definitions" form at a later date and re-process the packages.

## Checkpoint A

If you wish to see how the processing has gone so far, before you start the next stages, there are two screens which you may find really useful.

Using the TRACS menu open the “Check Packages by Provider” form.



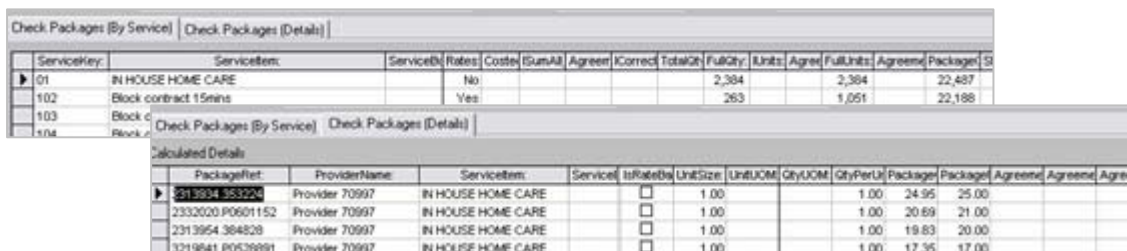
Provider	ProviderName	Rates	Costs	SumAll	Agree	Correct	TotalGt	FullQty	Units	Agre	FullUnits	Agreem	Packages	StartCost	CurrentC
0000	Provider 00020	No					2,702		386		10,040		10,040	10,040	
00026	Provider 00026	No					8,449		1,207		54,017		54,017	54,017	
00027	Provider 00027	No					854		122		5,366		5,366	5,366	

PackageRef	ProviderName	ServiceItem	Service	IsRateBn	UnitSize	UnitUCOM	QtyUCOM	QtyPerU	Package	Package	Agreem	Agreem	Agreem
3217610.062200	Provider 00020	Nursing single purchase		<input type="checkbox"/>	1.00	VHK	DAY	7.00	6.66	7.00			
3219783.P0566599	Provider 00020	Nursing single purchase		<input type="checkbox"/>	1.00	VHK	DAY	7.00	7.00	7.00			
3216895.207698	Provider 00020	Nursing single purchase		<input type="checkbox"/>	1.00	VHK	DAY	7.00	6.95	7.00			
3217666.P0624866	Provider 00020	Nursing single purchase		<input type="checkbox"/>	1.00	VHK	DAY	7.00	6.75	7.00			
3216869.147352	Provider 00020	Nursing single purchase		<input type="checkbox"/>	1.00	VHK	DAY	7.00	7.00	7.00			

You can use the form to check the quantities of units purchased per provider, then check the individual packages the selected provider is offering by clicking the next tab.

Using the TRACS menu open the “Check Packages by Service” form.



ServiceKey	ServiceItem	ServiceB	Rates	Costs	SumAll	Agree	Correct	TotalGt	FullQty	Units	Agre	FullUnits	Agreem	Packages	S
01	IN HOUSE HOME CARE		No					2,384		2,384		22,487			
102	Block contract 15mins		Yes					263		1,051		22,188			

PackageRef	ProviderName	ServiceItem	Service	IsRateBn	UnitSize	UnitUCOM	QtyUCOM	QtyPerU	Package	Package	Agreem	Agreem	Agreem
3213904.553224	Provider 70997	IN HOUSE HOME CARE		<input type="checkbox"/>	1.00		1.00	24.95	25.00				
2332020.P0601152	Provider 70997	IN HOUSE HOME CARE		<input type="checkbox"/>	1.00		1.00	20.69	21.00				
2313954.364828	Provider 70997	IN HOUSE HOME CARE		<input type="checkbox"/>	1.00		1.00	19.83	20.00				
3219841.P0528891	Provider 70997	IN HOUSE HOME CARE		<input type="checkbox"/>	1.00		1.00	17.35	17.00				

These screens show you the units used by SERVICE groupings, and again the packages offered by each service.

These screens are intended to be used to make sure that you are in the correct ball park when looking at amount of service offered/purchased.

If you are significantly out on one or two items then it would suggest that there is a unit conversion that needs to be amended (via the Edit Service Definition Form).

## **Process Packages**

Click the Process Packages button.

Processing the packages uses the package data and the lookups and transfers it in a more logical, efficient way to the warehouse. Because processing of numbers is quicker than letters within this environment any repetitive text based keys are converted to numeric.

## **Simulate Over Time**

Click the Simulate over Time button.

This part of the process simulates a service record for each week a clients service is open, allowing TRACS to calculate cost commitment, then if necessary overlay “actual” spend.

## Checkpoint B

Once all four buttons have been pressed it is advised that you use the following forms to check the spend/items purchased against any figures you can obtain from your finance department.

There are three different views of this data, provided by Week, Month and Year.

These can be accessed via the following forms in the TRACS Menu;

- Check Providers by Week



- Check Providers by Month



- Check Providers by Year



## Error Messages

As with all other processes within TRACS, there is comprehensive error trapping and reporting mechanisms. If during any of the stages of import you encounter errors, these will be displayed in the status window at the top right hand corner of the Packages window.

To view as much detail has been trapped with regards to these error(s) then you need to go to the “tbl\_errorlog” table which holds details relating to which errors have occurred, the calling object and module, the date and time of this error, the system error number and any SQL which was being processed at the time.

If you feel you can diagnose the issue yourself this is certainly a good place to start. If after trying to repair the error you need additional support, use the Requests Form to log an issue, which will also send us a copy of your tbl\_errorlog for analysis.

## TRACS Functionality

The next section of this document will guide you through the core features and functionality of a populated TRACS environment.

### *Language Definition*

It is important that you understand how the elements of TRACS are defined. These elements may be defined or named differently in your own environment.

### **Service Package**

A specific service item detail offered as part of an agreement.

### **Agreement**

A series of packages of support provided to the client

### **Service**

The actual service fulfilling/providing the service items. I.e. Occupational Therapy, Older People Home Care

### **Item**

Items are rationalised service item types that prices can be stored against. Multiple services can use the same item (i.e. a 15 minute visit)

### **Price Table**

A group of prices for individual service items, with day, qty, rate band breaks. The Price table is linked to the current Option.

### **Option**

An option is the framework that a your pricing model can be copied in to so that you can pull it apart and change it without destroying your original data.

The **option** price is the figure that changes and can always be compared against the original price column.

The price column is the **actual** value and doesn't change.

Option price is basically a 'what if' test comparator.

### **Contract**

A framework of prices

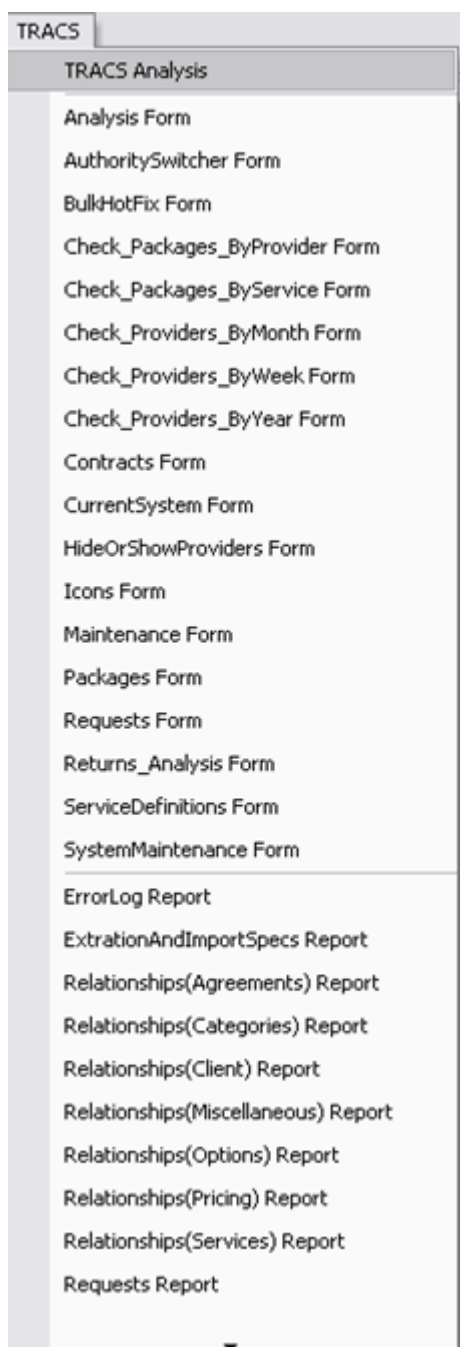


## TRACS Menu Bar

Accessible from all screens within TRACS you can select items from the TRACS Menu Bar. The items on this list are not context sensitive.



The Menu bar should be visible at all times located at the top left hand side of the screen. Simply left click the TRACS menu to open.



Because there are many items in the Menu, you may have to scroll the list to see the entire compliment.

The first item on the list is the form which will most commonly used by "end users", and as such is created in a group by itself.

The next block of items contain forms within the system whose name is prefixed "frm\_" (denoting that this is a form that you would like a user to be able to open".

The next block of items is the list available reports.

The Final item (currently not show on the image to the right due to the need to scroll) is the TRACS HotFix form.

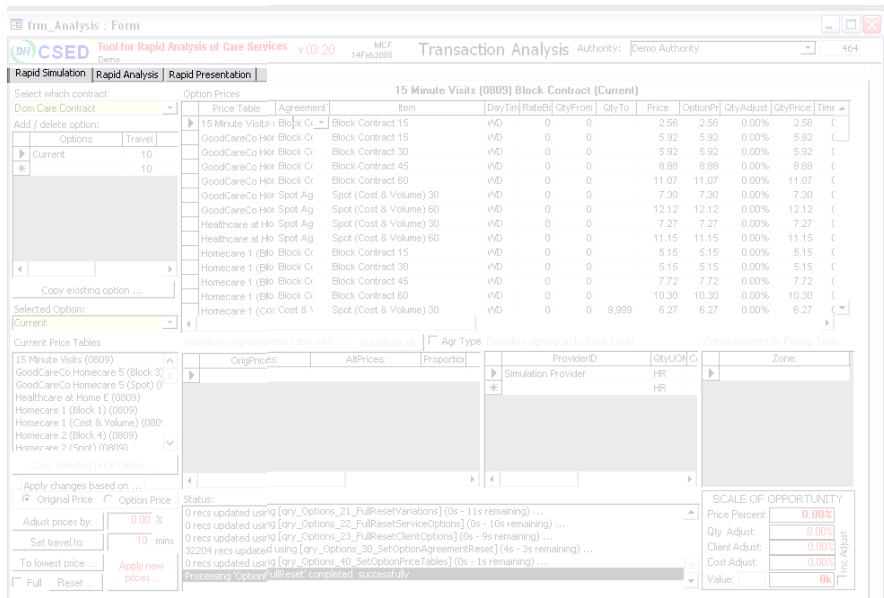
## The Analysis Screen

The analysis screen houses a range of tabbed screens, selectors and functionality that form the hub of TRACS functionality.

The next section will talk through the functionality of each item within the three areas (tabs);

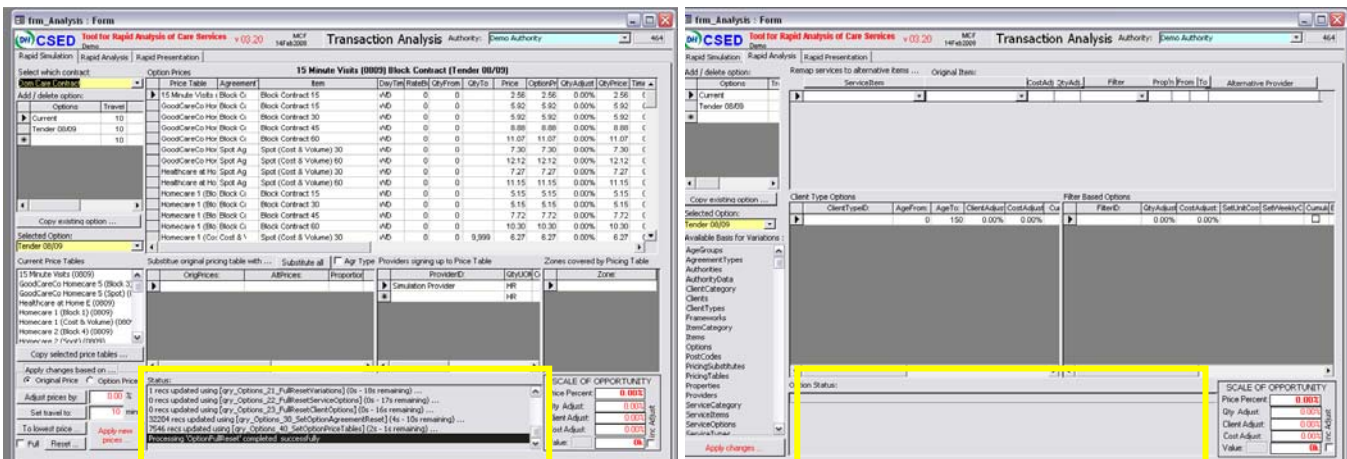
- Simulation
- Analysis
- Presentation

The “Simulation” tab is the default tab shown when the Analysis Form opens.



## Status Window

The “Status” window appears on many screens within TRACS and is intended to keep the end user informed as to what is happening, and how long it is going to take and how many records have been affected by the current operation.



The status window will display notification of completed procedures and any errors that may occur.

## Scale of Opportunity

SCALE OF OPPORTUNITY	
Price Percent:	<input type="text" value="0.00%"/>
Qty Adjust:	<input type="text" value="0.00%"/>
Client Adjust:	<input type="text" value="0.00%"/>
Cost Adjust:	<input type="text" value="0.00%"/>
Value:	<input type="text" value="0k"/>
	<input type="checkbox"/> Inc Adjust

The “Scale of Opportunity” area represents the Price percent and cost value of potential savings/increases based on your original (Current) price model.

The opportunity is calculated by taking the annualised cost of your care packages and applying the adjustments you have specified.

This screen is updated ONLY when new changes are applied. On the simulation screen this means pressing the “Apply New Prices” button. On the Rapid Analysis screen this means pressing the “Apply Changes” button.

The difference between the original cost and the adjusted cost provides the opportunity.

### Price Percent

The percentage difference between the original and adjusted costs.

### Qty Adjust

The percentage difference in volume based on changes you made.

### Client Adjust

The percentage difference overall in client adjustments based on changes you made.

### Cost Adjust

The percentage difference in cost based adjustments

### Value

The cash value of potential opportunities.

### Inc Adjust

The “inc Adjust” flag allows you to switch on and off the impact of qty, client, cost based adjustments momentarily. By default this flag is not ticked, so you will need to tick the box to see the impact of the qty, client or cost adjustments.

## Filter Screen

The filter screen can be accessed by a range of mechanisms to enable a consistent approach to selecting specific subsets of data.

There are many different grouping elements to choose. These elements are populated from your own care management system so they are easily recognisable.

The filter screen can be called by typing a name of a filter within an area that has a filter field.

The filter screen is organised as best as possible into four vertical areas of similar type elements.

Filter fields range from Authority types, service items and care types to age, area, teams and finance based fields.

Filter Based Options						
FilterID:	QtyAdjust	CostAdjust	SetUnitCos	SetWeeklyC	Cumulative	E
New Filter	0.00%	0.00%			<input type="checkbox"/>	
*	0.00%	0.00%			<input type="checkbox"/>	

To recall the filter screen once you have created one, simply select the name of the filter from the dropdown then double left click the filter name within the field.

## Rapid Simulation

The simulation screen provides an interface to re-model your pricing table structure and analyse price-based changes. Options can be stored for later comparison in the presentation screen.

### Screen Orientation

The screenshot shows the 'Rapid Simulation' window with the following callouts and their corresponding interface elements:

- Contract Selection:** Points to the 'Dom Care Contract' dropdown menu.
- Screen Selection:** Points to the 'Rapid Simulation' tab.
- Option Prices:** Points to the 'Option Prices' section header.
- Current Authority:** Points to the 'Authority: Demo Authority' dropdown.
- Option Display / Delete:** Points to the 'Options' table with columns for 'Options' and 'Travel'.
- Copy Current Option:** Points to the 'Copy existing option ...' button.
- Option Selection:** Points to the 'Selected Option: Current' dropdown.
- Providers signed up to selected Price:** Points to the 'Providers signing up to Price Table' section.
- Zones covered by pricing Table:** Points to the 'Zones covered by Pricing Table' section.
- Copy Selected Price Table:** Points to the 'Copy selected price tables ...' button.
- Price Tables:** Points to the 'Price Tables' table with columns for 'OrigPrices', 'AltPrices', and 'Proportion'.
- Price Table Substitution:** Points to the 'Substitute original pricing table with ...' section.
- Status Window:** Points to the 'Status:' window at the bottom.
- Scale of Opportunity:** Points to the 'SCALE OF OPPORTUNITY' panel on the right.
- Change Basis:** Points to the 'Apply changes based on ...' section.
- Bulk Price Adjust:** Points to the 'Adjust prices by: 0.00%' input field.
- Travel Time Tool:** Points to the 'Set travel to: 10 mins' input field.
- Lowest Price Adjust:** Points to the 'To lowest price ...' button.
- Reset Mechanism:** Points to the 'Full Reset ...' button.
- APPLY new prices:** Points to the 'Apply new prices ...' button.

## Reset Mechanism

The reset mechanism gives you the functionality to reset the currently selection option to its original state. There are partial and full reset options.



Clicking the reset button will run call the relevant reset protocol based on the value of the "Full" tick box to its left.

### Partial Reset:

In a partial reset the prices will be reset to the options original values and any filters or selections will be switched OFF and the scale of opportunity window be recalculated to reflect this.

### FULL Reset.

A full reset will delete any selections that have been created (Client/Filter Options), service remapping etc. Scale of opportunity will be calculated to reflect this.

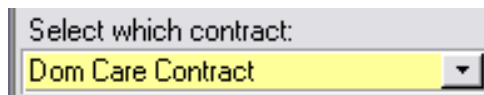
## Change Basis

The "Adjust prices by", "Set Travel To" and "To Lowest Price" tools can be set to use the original pricing, or the "Option" price stored against each service item.

Simple switch between the two radio button items to choose the basis for the tools to make the calculations.



## Contract Selection



TRACS can store multiple frameworks of pricing. These are defined with a Contract. This mechanism can be used to separate pricing models for different types of service i.e. domiciliary care and residential care services.

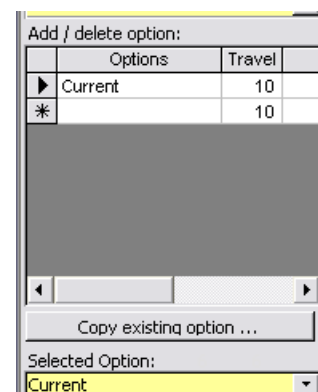
To switch between your currently defined contracts, left click the drop down selector and choose the contract you wish to analyse. TRACS will automatically refresh the main screen to reflect the choice you have made. Progress is displayed in the status window.

## OPTIONS

By default there is one “option” created by the import process. This option is based on your “current” pricing model, and has been named accordingly.

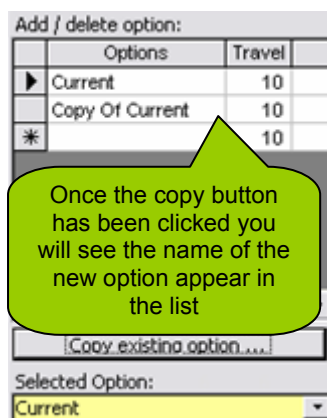
Options were created with analysis in mind, be this for comparing actual tenders received or creating hypothetical pricing models to examine a potential opportunity within the market place.

The information within any options you create can be graphically represented within the presentation screen, in addition to the “scale of opportunity” frame.



### Options: Copy an existing option

To create a copy of the “current” option, simply click the “Copy Existing Option” button.



Copying an option takes a snapshot of all the data within the currently selected option. This includes any price table structure and pricing.

Because the “Current” option is linked to your current structure, certain simulation functionality has been restricted (to preserve your original dataset).

When creating a new option, TRACS does not automatically switch to this.

### Options: Renaming options

**1** Simply overwrite the name of the option you wish to rename

Options	Travel
▶ Current	10
▶ Tender 08/09	10
* *	10

### Options: Deleting Options

**1** Either left click the record selector and press your keyboard's delete key, or right click and choose delete from the context menu.  
**\*You can only delete an option when it is NOT the currently selected option**

	Options	Travel	
	Current	10	
▶	Tender 08/09	10	
*		10	

### Options: Changing the selected option

Changing the selected option opens up further functionality that really allows you to fully re-model your framework of prices.

**1** Choose the name of the option you wish to manage from the "Selected Option" dropdown. TRACS will re-link the available packages of care with the newly selected option.

You will notice that some of the options that were previously "greyed" out are now fully visible (and functional).



**Options: Option Prices**

An option provides a function to record a price structure that can be dependant on many different variables, such as those available to you in commissioning.

Prices for service items can be set depending on the day, time, qty or rate band as part of block or spot contract arrangements. The price table structure allows prices to be applied for certain suppliers and for certain definable zones. The Option price is stored/displayed alongside the original price (for comparison).

While your current price structure is selected, you cannot remove/edit or create price tables, or substitute one for another.

Within your current structure you can;

- Set new 'option' price (using the travel time tool and the lowest price tool, in addition to manual adjustment)
- Adjust the qty purchased of certain item(s)

Option Prices											
15 Minute Visits (0809) Block Contract (Current)											
Price Table	Agreement	Item	DayTim	RateBx	QtyFrom	QtyTo	Price	OptionPr	QtyAdjust	QtyPrice:	Time
15 Minute Visits	Block Ct	Block Contract 15	WVD	0	0		2.56	2.56	0.00%	2.56	C
GoodCareCo Hor	Block Ct	Block Contract 15	WVD	0	0		5.92	5.92	0.00%	5.92	C
GoodCareCo Hor	Block Ct	Block Contract 30	WVD	0	0		5.92	5.92	0.00%	5.92	C
GoodCareCo Hor	Block Ct	Block Contract 45	WVD	0	0		8.88	8.88	0.00%	8.88	C
GoodCareCo Hor	Block Ct	Block Contract 60	WVD	0	0		11.07	11.07	0.00%	11.07	C
GoodCareCo Hor	Spot Ag	Spot (Cost & Volume) 30	WVD	0	0		7.30	7.30	0.00%	7.30	C
GoodCareCo Hor	Spot Ag	Spot (Cost & Volume) 60	WVD	0	0		12.12	12.12	0.00%	12.12	C
Healthcare at Ho	Spot Ag	Spot (Cost & Volume) 30	WVD	0	0		7.27	7.27	0.00%	7.27	C
Healthcare at Ho	Spot Ag	Spot (Cost & Volume) 60	WVD	0	0		11.15	11.15	0.00%	11.15	C
Homecare 1 (Blo	Block Ct	Block Contract 15	WVD	0	0		5.15	5.15	0.00%	5.15	C
Homecare 1 (Blo	Block Ct	Block Contract 30	WVD	0	0		5.15	5.15	0.00%	5.15	C
Homecare 1 (Blo	Block Ct	Block Contract 45	WVD	0	0		7.72	7.72	0.00%	7.72	C
Homecare 1 (Blo	Block Ct	Block Contract 60	WVD	0	0		10.30	10.30	0.00%	10.30	C
Homecare 1 (Co	Cost & \	Spot (Cost & Volume) 30	WVD	0	0	9,999	6.27	6.27	0.00%	6.27	C

Changes made to pricing using other tools are shown in this frame.

**Options -> Tools: Bulk Price Change**

You can adjust all prices within your current option by a set percentage by simply entering a percentage to adjust by in the bulk price adjuster tool.

%

Price	OptionPt
2.56	2.61
5.92	6.04
5.92	6.04
8.88	9.06
11.07	11.29

You can enter both positive and negative numbers into the input box. When you click the “Adjust prices by:” button you will note that all the “option price” entries in the option prices frame are the specified percentage different from the original price.

Apply the prices to see the cost differential in the scale of opportunity frame.

This can be a useful tool for calculating to potential impact of an agreed uplift built into your contracts, or inflation etc.

**Options -> Tools: Travel Time Tool**

The travel time tool can be used to calculate the premium paid on shorter visits in certain pricing environments. It can also be used to calculate the impact of paying an agreed additional cost based on travel time (i.e. factoring 10 minutes travel time per visit).

mins Enter 0 into the travel time box and press “set travel to:”

You will see the option price updated to show the impact of paying 15/30/45 minute visits directly proportionate to the cost of the 60 minute rate recorded. Applying the prices will calculate the cost impact of completely removing premiums (if existing) on your shorter visits.

If you entered 10 minutes into the tool for example, the option price would be calculated as follows;

- 15 minute visits = ((15 + 10) / (60 + 10) x original hourly rate)
- 30 minute visits = ((30 + 10) / (60 + 10) x original hourly rate)
- 45 minute visits = ((45 + 10) / (60 + 10) x original hourly rate)
- 60 minute visits = ((60 + 10) / (60 + 10) x original hourly rate)

As you see, this uses a consistent approach to the issue of travel time, and often results in a cost saving (apply prices to check).

**Options -> Tools: Lowest Price Adjust**

The lowest price adjustment button is essentially a “check pick” option. Pressing the “to lowest price” button will apply the lowest price for any service item across price tables to the option price of like services.

This can be used to see the scale of opportunity within your marketplace If the cheapest provider could offer the same service across price tables.

Apply prices to see potential impact.

**Options -> Tools: Manual Option Price Adjustment**

Perhaps the simplest feature to use; TRACS provides functionality to change the option price of individual service items.

Price Table	Agreement	Item	DayTim	RateBd	QtyFrom	QtyTo	Price	OptionPr
15 Minute Visits	Block Ct	Block Contract 15	wD	0	0		2.56	2.56
GoodCareCo Hor	Block Ct	Block Contract 15	wD	0	0		5.92	5.00
GoodCareCo Hor	Block Ct	Block Contract 30						5.92
GoodCareCo Hor	Block Ct	Block Contract 45					8.88	8.88

1 Simply overtype the Option Price with the new price you wish to test. Then apply prices to check impact.

**Options -> Price Table: Copy Price Table**



You can only copy price tables when you are not using your "current" price option. Ensure you have a "copy" presently selected to active the "copy price table" button.

1 Select the name of the price table you wish to copy

2 Click the "Copy Selected Price Table" button

You should see the price table you selected appear in the option prices frame, prefixed "copy of".

Price Table	Agreement	Item	DayTim	RateBd	QtyFrom	QtyTo	Price	OptionPr	QtyAdjust
15 Minute Visits (0809)	Block Ct	Block Contract 15	wD	0	0		2.56	2.56	0.00%
Copy of GoodCareCo Homecare	Block Ct	Block Contract 15	wD	0	0		5.92	5.00	0.00%
Copy of GoodCareCo Homecare	Block Ct	Block Contract 30	wD	0	0		5.92	5.92	0.00%
Copy of GoodCareCo Homecare	Block Ct	Block Contract 45	wD	0	0		8.88	8.88	0.00%
Copy of GoodCareCo Homecare	Block Ct	Block Contract 60	wD	0	0		11.07	11.07	0.00%
GoodCareCo Homecare 5 (Block	Block Ct	Block Contract 15	wD	0	0		5.92	5.92	0.00%
GoodCareCo Homecare 5 (Block	Block Ct	Block Contract 30	wD	0	0		5.92	5.92	0.00%
GoodCareCo Homecare 5 (Block	Block Ct	Block Contract 45	wD	0	0		8.88	8.88	0.00%
GoodCareCo Homecare 5 (Block	Block Ct	Block Contract 60	wD	0	0		11.07	11.07	0.00%

**Options -> Price Table: Rename Price Table**



1 Simply overtype the name of one instance of the price table and click into another cell when done.

Once you have renamed one instance, TRACS will change the name in the other cells for you

**Options -> Price Table: Delete Price Table**

1 Left click the record selector against one (or more with CTRL Click) and press your keyboards delete key, or right click and select delete from the context menu

Option Prices		
	Price Table	Agreement
▶	15 Minute Visits	Block Cr
	GoodCareCo Hor	Block Cr
	GoodCareCo Hor	Block Cr
	GoodCareCo Hor	Block Cr

**Options -> Price Table: Substitute Price Table**

Substitute original pricing table with ...			Substitute all	<input type="checkbox"/> Agr Type
OrigPrices:	AltPrices:	Proportion		
Homecare 1 (Block 1)	My New Price Table	100.0%		
15 Minute Visits (0809) GoodCareCo Homecare 5 (Block 3) (0809) GoodCareCo Homecare 5 (Spot) (0809) Healthcare at Home E (0809) Homecare 1 (Block 1) (0809) Homecare 1 (Cost & Volume) (0809) Homecare 2 (Block 4) (0809) Homecare 2 (Spot) (0809) Homecare 3 (Cost & Volume) (0809) Homecare 4 (Block 5) (0809) Homecare 4 (Cost & Volume) (0809) Homecare Co F (Cost & Volume) (0809) Homecare G (0809) Homecarers Inc 3 (Block2) (0809) HowToCare D (0809) My New Price Table My New Price Table				
Status: 32204 recs updated using [qr] Processed function [ApplyClie 32204 recs updated using [qr] 32204 recs updated using [qr] 5458 recs updated using [qry] Processing OptionSubstitutio				

TRACS allows you to simply swap out one price table for another, and see the impact of doing so.

This is done using the price table substitution frame.

There are four inputs to the screen;

**Original Prices**

Select the Price table you wish to replace

**Alt Prices**

Choose the price table you want to use in place

**Proportion**

If you want to swap price table for a set proportion of the selection, enter the % in this column. This is especially useful for distributing an old supplier to a selection of new suppliers.

**Filter**

You can use a filter to further refine the subset of data the substitution applies to. Choose the filter from the list, or type a new name to define a new filter.

**Options -> Price Table: Substitute All**

With the “substitute all” functionality you can choose one price table, and apply it where other price tables contain the same service items in the table you selected. This can be used in rationalisation exercises. Create one set price for a set of services, then apply them to ALL packages within the specified services.

Price Table
15 Minute Visits (0809)
My New Price Table
My New Price Table
My New Price Table
My New Price Table
▶ My New Price Table

**1** Select one row of the price table you wish to apply in the Option Prices frame

Substitute all	<input type="checkbox"/> Agr Type f
----------------	-------------------------------------

**2** Click the substitute ALL button.

OrigPrices:	AllPrices:	Proportion
▶ Homecare 1 (Block 1)	My New Price Table	100.0%
Homecarers Inc 3 (Bl	My New Price Table	100.0%
GoodCareCo Homecat	My New Price Table	100.0%
Homecare 2 (Block 4)	My New Price Table	100.0%
Homecare 4 (Block 5)	My New Price Table	100.0%

You should see the new price table against all price tables

Apply the prices when happy, this should have changed your variable priced environment to a single priced environment, and highlighted any scale of opportunity by applying one flat rate.

## Rapid Analysis

The analysis screen houses functionality to remap service items in a more specific, definable manner. It also allows adjustment of the quantity and cost of multiple subsets of your care package data. Some of the elements on this screen lend themselves to incorporate data from other CSED Toolkits, such as POPPI and FLoSC.

## Screen Orientation

The screenshot shows the 'Transaction Analysis' window with the following components:

- Remap Services:** A central area for mapping services to alternative items, with a callout pointing to the main workspace.
- Client Type Options:** A table with columns: ClientTypeID, AgeFrom, AgeTo, ClientAdjus, CostAdjus, and Cui. A callout points to this table.
- Filter Based Options:** A table with columns: FilterID, QtyAdjus, CostAdjus, SetUnitCos, SetWeeklyC, and CumulE. A callout points to this table.
- Apply Changes:** A button at the bottom left with a callout pointing to it.
- SCALE OF OPPORTUNITY:** A panel on the bottom right showing: Price Percent: 0.00%, Qty Adjust: 0.00%, Client Adjust: 0.00%, Cost Adjust: 0.00%, and Value: [input field] with an 'Inc Adjust' checkbox.

## Remap Services

Remap services to alternative items ...		Original Item:									
ServiceItem	Block Contract 15	CostAdj	QtyAdj	Filter	Prop'n	From	To	Alternative Provider			
Block contract 15mins [1102]	Block Contract 15	0.00%	00.00%		100.0%	1	1	Homecare Contractor 4			
*											

The remap services frame has a number of inputs;

### Service Item

The original service item you wish to swap out

### Alternative Item

The service item you wish to replace the original item with.

### Cost Adjust

In addition to swapping out the item, you can add an adjustment to the service item price

### Qty Adjust

You can also add an adjustment to the volume of the service items being purchased.

### Filter

Using the same broad ranging filter mechanism as in the Analysis and presentation screen you can choose a subset of items, or criteria for the remapping to apply to.

### Proportion

You can choose to swap out on a certain percentage of the items

### From / To

The from/to fields combine to create a ratio which is applied to the new pricing. This has been added with service remapping for services of a non similar nature in mind. Swapping 15 minute visits for 30 minute visits etc; these fields would be left both as 1.

If you wanted to swap 7 units of 30 minute visits for 1 day residential care, you can use the from/to to balance this out.

### Alternative Provider

The alternative provider field is context sensitive, related to the Alternate Item field. Only providers that offer the service requested is shown. You can choose a specific supplier from the list.

Use the “Apply Changes” button to see the impact in the “Scale of Opportunity” frame.

## Client Type Options

ClientTypeID:	AgeFrom:	AgeTo:	ClientAdjust:	CostAdjust:	C
Learning Disabi	65	150	10.00%	0.00%	
Dementia	0	150	0.00%	0.00%	
Dual Sensory Lo					
Frail/Temporary					
Hearing Impairm					
Learning Disabi					
Learning Disability					
Mental Health					
Mental Health -					
Older People					
Other Vulnerabl					
Physical Disabi					
Physical Disability					
Substance Misus					
Visual Impairme					

The client type options are the ideal mechanism to apply the figures that are obtainable through POPPI.

This mechanism allows you to select multiple client types, specify an age range and adjust the number of clients, or costs based on those clients.

For example, you could use this to see the impact of your 65+ LD population growing by 10% over 5 years

You can add many rows

### Client Type ID

The client types here are populated from your own care management system.

### Age From

Start of age range to calculate impact

### Age To

End of age range to calculate impact

### Client Adjust

Specify a % amount to adjust the selected client base by

### Cost Adjust

Select a % amount to adjust the costs for the selected client base by

### Cumulative

Apply changes on a cumulative basis, or on the basis of overlapping adjustments are made in the most conservative view

### Execution Order

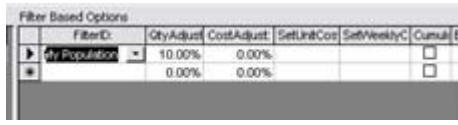
The order that the adjustments are applied

### Adjust on

This allows adjustments to be set up and turned on and off as required.



## Filter Type Options



FilterID	QtyAdjust	CostAdjust	SetUnitCos	SetWeeklyC	Cumul E
Qty Population	10.00%	0.00%			<input type="checkbox"/>
	0.00%	0.00%			<input type="checkbox"/>

The filter type options allow you to select multiple subsets of data using multiple selection criteria to allow true flexibility over making cost/volume based adjustments of your data set.

### Filter ID

The name of a predefined filter that you have already used, or type a new name to launch the filter selection screen.

### Qty Adjust

A factor to adjust the qty by

### Cost Adjust

A factor to adjust the Unit cost by

### Set Unit Cost

Use this to set the unit cost to a specific value (leave blank if not required)

### Set Weekly Cost

Use this to set the weekly cost to a specific value (leave blank if not required)

### Cumulative

Apply changes on a cumulative basis, or on the basis of overlapping adjustments made in the most conservative view

### Execution Order

The order that the adjustments are applied

### Adjust on

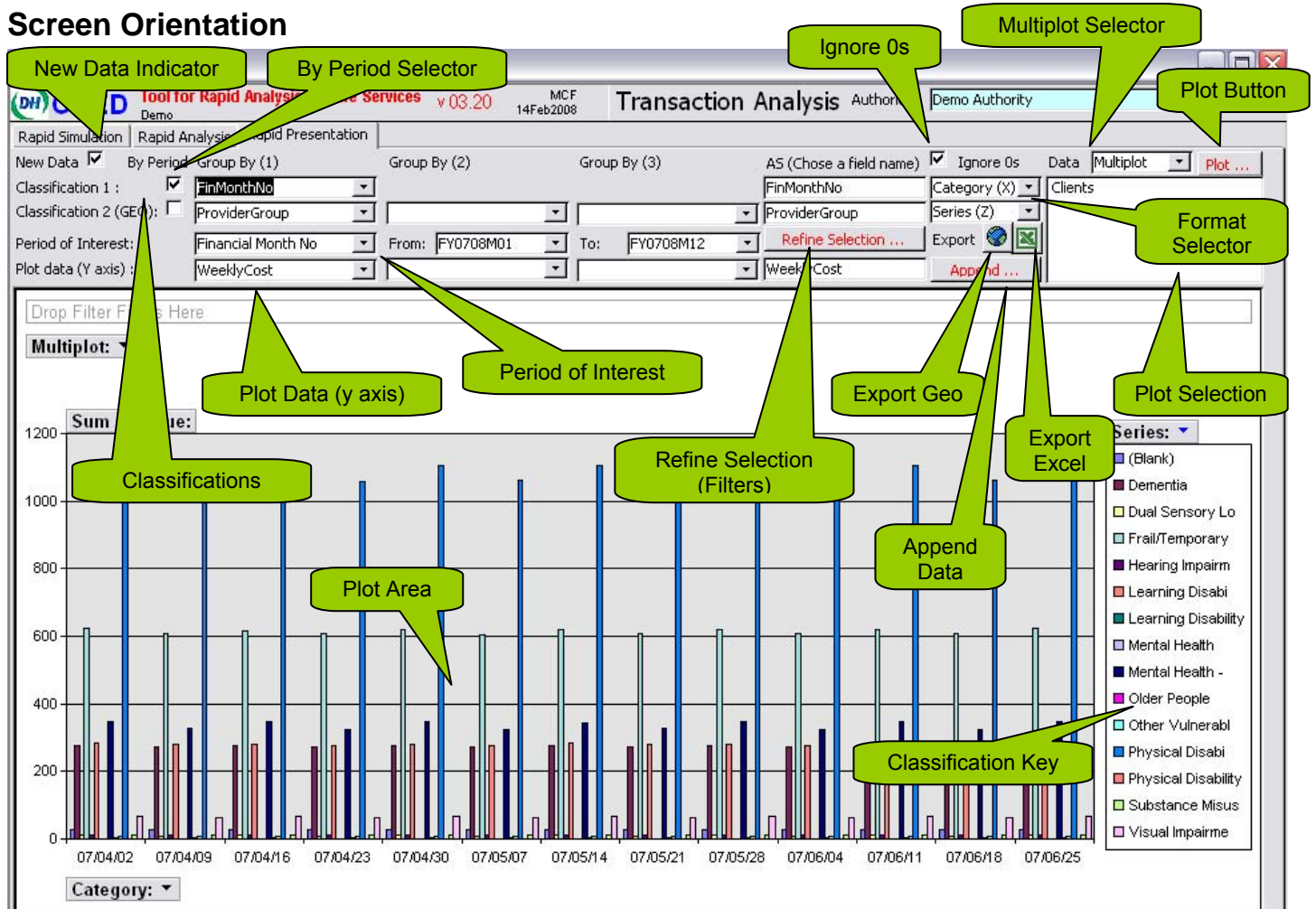
This allows adjustments to be set up and turned on and off as required.

Apply Changes to see impact.

### Rapid Presentation

The presentation tab allows rapid graphic based analysis of your care services data. You can plot actuals vs commitment, and view the difference between various pricing models and options.

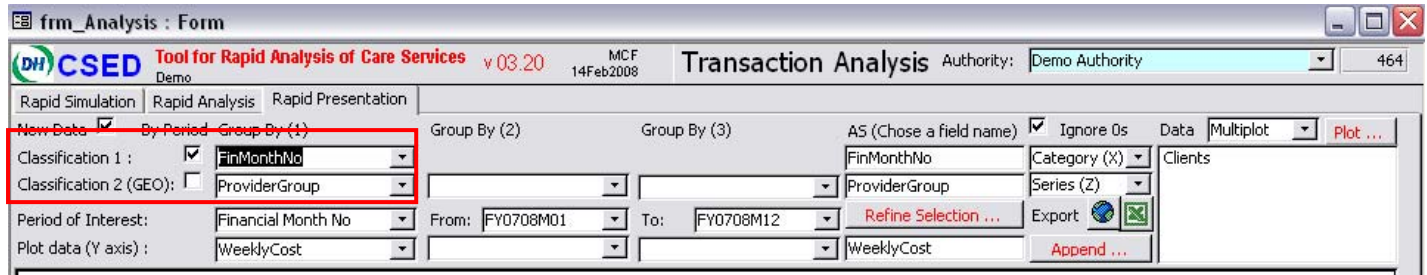
### Screen Orientation



## Plotting Data : Single Series

The interface for the Plot screen has been designed so that you can choose for yourself which element appears in which axis, and which data you plot.

As well as a range of elements taken from your system for grouping purposes there are calculated fields (Analysis Fields) available to choose from (or with a little technical know how add your own).

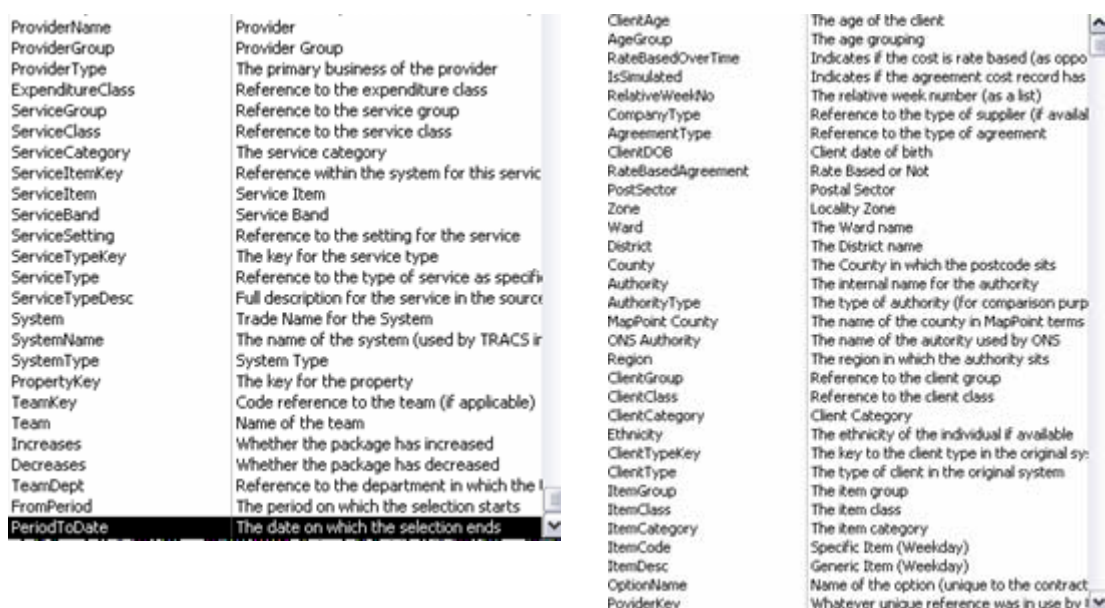


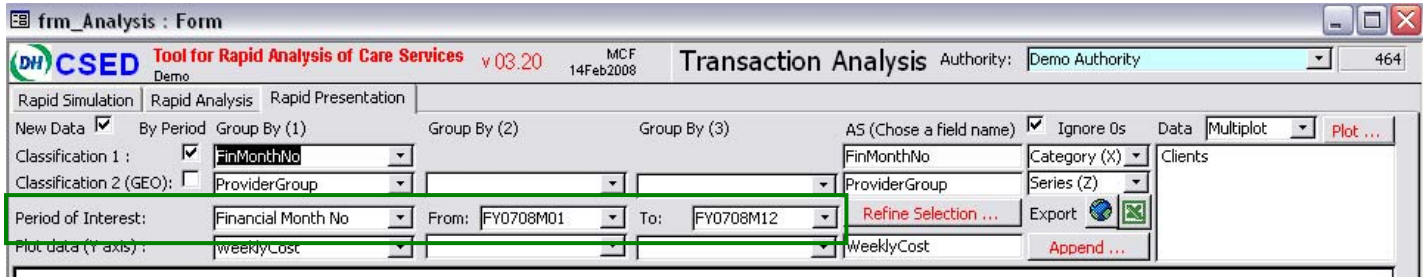
The area highlighted red usually determines the elements that are used as the categories and series for the plot.

The “By Period” selector changes the list of available fields to choose. With the selector box ticked the options available are as below;



With the selector box de-selected the options list is as below;





The area highlighted in green is the responsible for determining the timeline for the analysis.

- Period Number
- Week Starting
- Week Ending
- Week
- Month No
- Month Name
- Calendar Quarter
- Calendar Year
- Financial Week No
- Financial Month No**
- Financial Quarter
- Financial Year
- 13MonthWeek
- Month No (13 months)
- 13 month and year in text f

The period of interest can have various different descriptors;

The from and to fields are context sensitive and will change depending on the value of the “period of interest” field.

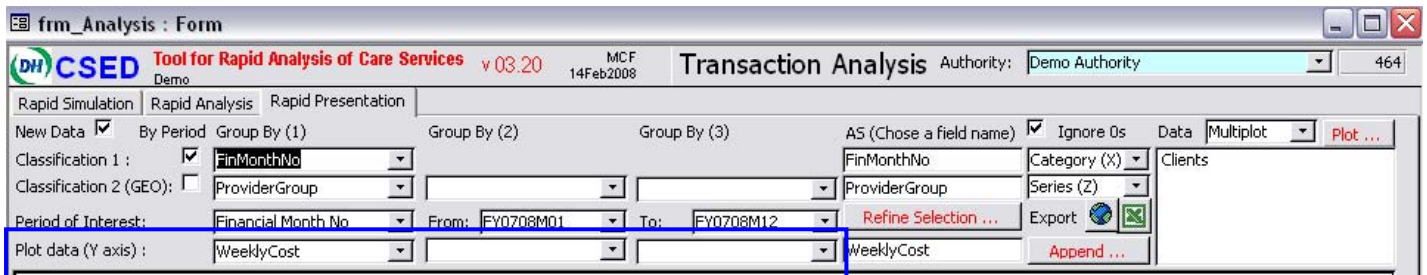
For ease of viewing the general rule for the date format is;  
Year / Month / Week / Day – Depending on which item is selected.

**FY** – Represents financial year

**Q** – Represents quarter

**M** – Represents month

**W** – Represents Week



The area highlighted in blue is where the analysis field which is used as the actual plot data is selected.

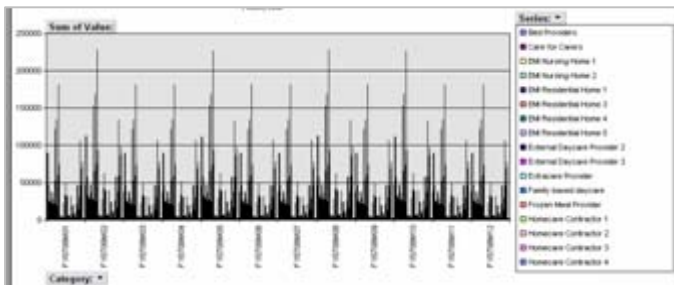
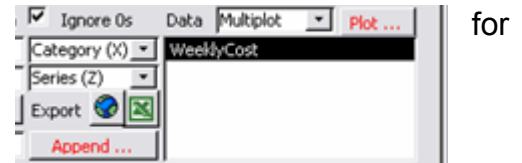
WeeklyCost	Total Weekly Cost (either actual, calculated)
WeeklyUnits	Total Weekly Units
WeeklyQuantity	Total Weekly Quantity
WeeklyAvgUnitPrice	The best available weekly unit price (actual)
WeeklyCalculatedCost	The total cost in a full week (using the price)
WeeklyWorkingHrs	The work hours within the week
NewOrChanged	Number of new or changed agreements
Entered	New Service Users
Exited	Number no longer requiring Service
ActualCostOverTime	The provided actual cost
ActualUnitsOverTime	The actual number of units (versus the calc)
ActualUnitPrice	The calculated unit price ([ActualCost]/[Act
ActualQtyOverTime	The actual quantity (versus the calculated
WeekdayCost	The cost of weekday units in a full week (u
WeekdayPrice	The relevant weekday price
WeekdayUnits	The number of weekday units
WeekendCost	The cost of weekend units in a full week (u
WeekendPrice	The relevant weekend price
WeekendUnits	The number of weekend units
QuotedUnitPrice	The quoted unit price
AgreementWeeks	Agreement Weeks
TotalUnits	The total units in the week
Clients	No of Clients
AvgDurationOfService(Weeks)	Duration of Service (Entry to Exit) in Week
PackageCost	Stated or calculated cost of the package
PackageQty	The (average) package quantity provided i
PackageUnitPrice	The (average) package price ([PackageCost
PackageUnits	The (average) number of units in the pack
TotalCost(CurrentPricing)	The total calculated cost (using current pric
AvgUnitPrice(CurrentPricing)	Average unit price using current pricing
AnyTimeCost(CurrentPricing)	The cost of any units in a full week (using
TotalCost(StartPricing)	The total calculated cost (using current pric

AvgUnitPrice(StartPricing)	Average unit price using pricing at start of
AnyTimeCost(StartPricing)	The cost of any time units in a full week (u
TotalCostUsingOption(PriceOnl	Total cost using option pricing (excl. client/
TotalCostUsingOption(FullyAd)	Total cost using option pricing (including all
TotalCostUsingOption(ClientAc	Total cost using option pricing (only client
TotalCostUsingOption(QtyAdj)	Total cost using option pricing (only quant
FullAnyTimeUnits	Number of any time units in a full week
AgreementTotalUnits	Number of Visits
OptionTotalUnits	Number of Visits (for an option)
AgreementQty	Total quantity in the start week
OptionTotalQty	Total quantity in a week (for an option)
MondayQty	Qty on a Monday (usually hours)
TuesdayQty	Qty on a Tuesday (usually hours)
WednesdayQty	Qty on a Wednesday (usually hours)
ThursdayQty	Qty on a Thursday (usually hours)
FridayQty	Qty on a Friday (usually hours)
SaturdayQty	Qty on a Saturday (usually hours)
SundayQty	Qty on a Sunday (usually hours)
AgreementTotalHrs	Sum of Activity (Agreement)
AgreementWorkingHrs	Working Hours
TotalPopulation	Total Population
Over_65	Population aged over 65
Over_85	Population aged over 85
ClientAdjustment	Factor to adjust the number of clients by o
WeeksOfService	Weeks of Service

Before you plot any data for the first time, or you make a change to either of the x/z axis selections, you will notice that the “New Data” flag is ticked.

When the flag is ticked, upon pressing the “Append Data” button a series of queries will run which dynamically creates the data set. This dataset is stored in a temporary table and is used to derive the calculated fields in the plot.

Because TRACS simulates a record of service for each week, each client, this can take a few moments. Once this has completed for the first time you can change the plot selection and append almost instantaneously (depending on the timeframe chosen).

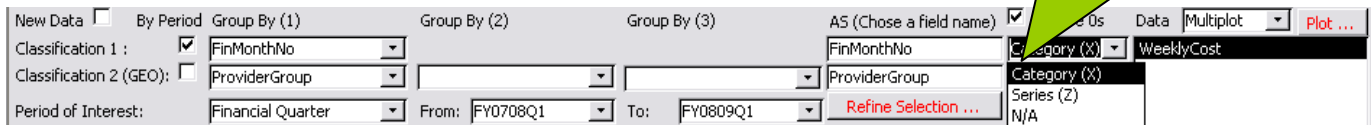


Clicking the “Append Button “ should result in the Plot Data field appearing in the plot selection box.

Click the “Plot ...” button to update the plot area.

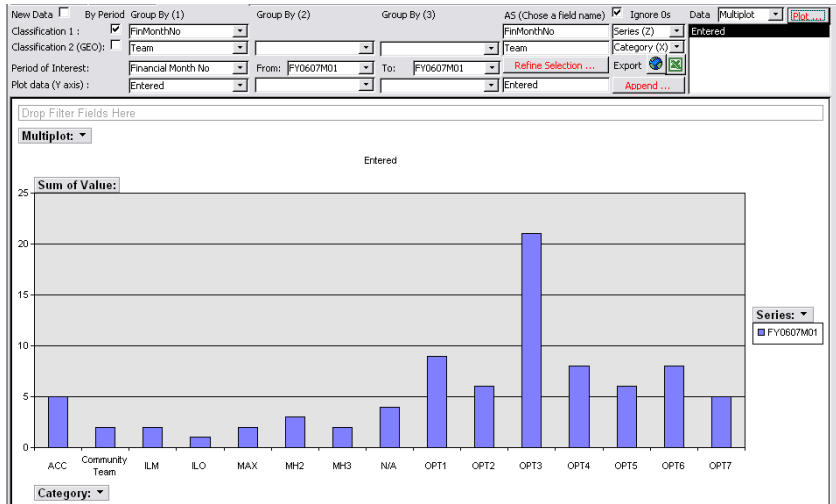
Use the drop downs in each Classification row to adjust the orientation of the plot. Reselect the Plot item and click Plot ...

\* Selecting an axis which is already in use will result in the other category axis being updated



### Plotting Data : Multiple Series

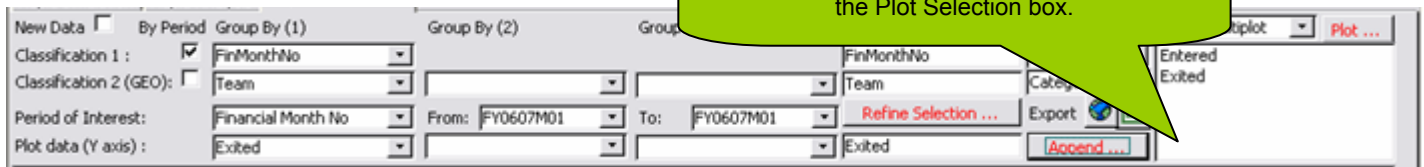
To plot multi series on the graph you must first follow the instructions for a single plot. All the same rules apply.



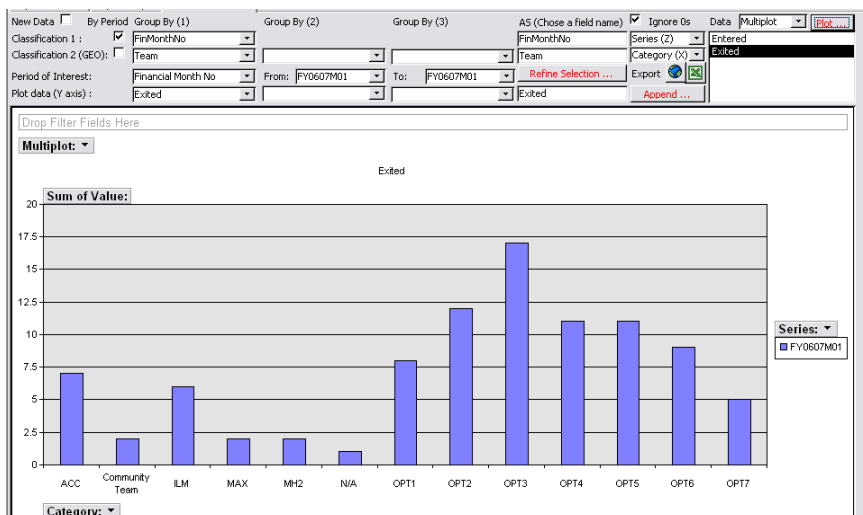
The graph above is a single series plot. Classification 1 is a time based field (Financial Month Number) which is acting as the SERIES (Z) – My period of interest is a single month so this will only produce one series item. Classification 2 is the TEAM field and is active as the CATEGORY (Z), with the plot data (Y) being populated with the number of clients who entered service during the period of interest.

If we wanted to see the number of clients who exited service during the period, we could change (Y) to exited and click PLOT ...

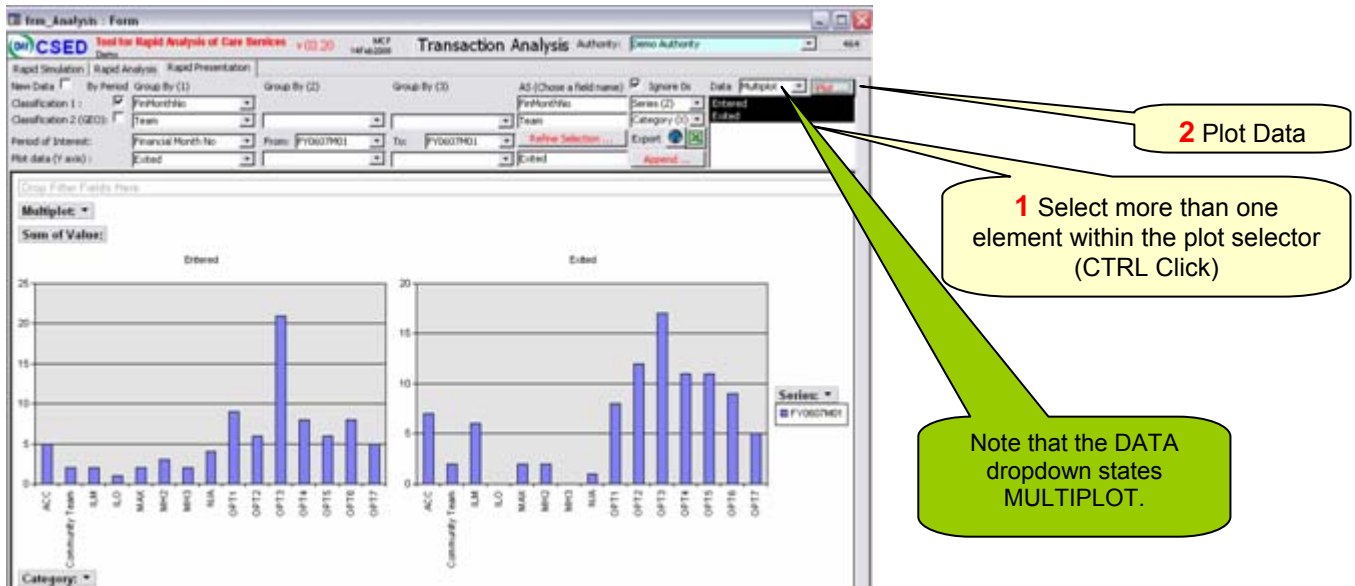
You should notice that the Plot Area remains the same, however there are now 2 items in the Plot Selection box.



Selecting “Exited” then Plot will generate a very similar looking plot;

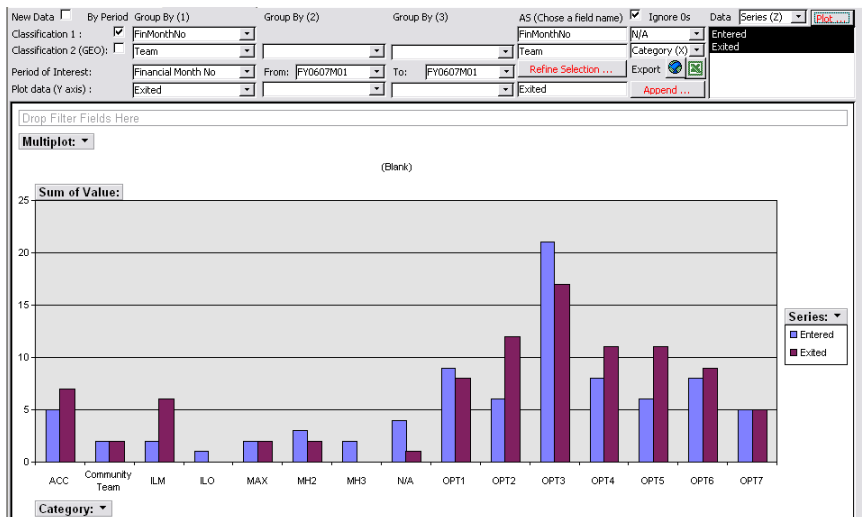


Although the information contained within the plots are useful on their own, it would be useful further still if the two datasets could be presented on the same chart.



To display both datasets on the **same** plot, change the DATA dropdown to state "Series". You will note that TRACS will adjust the item which is your current "Series" to "N/A" and it will no longer appear on the plot.

The result is shown, as below.



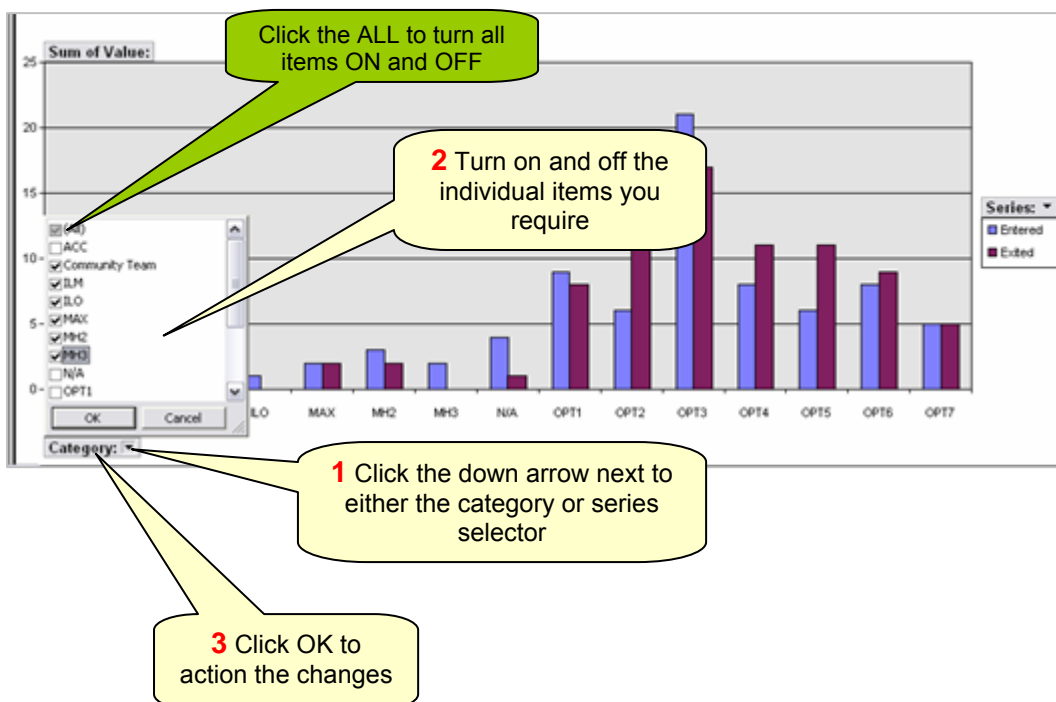
### Plotting Data : Refining the selection to display

There are a few methods you can use to restrict the amount of data shown on the plot area.

**Refine Selection ...** Clicking the refine selection button will launch the familiar filter screen that is used in other areas of TRACS. Make your selection then MINIMISE the filter screen rather than CLOSE it. As long as the filter is minimised rather than closed the restriction will stay in place. You will need to Append Data for this to take effect. You will notice that while the filter is open, the button retains the name of the currently selected filter.



In addition to, or instead of the method mentioned above, you can use the selectors on the plot area themselves to turn on/off data elements.

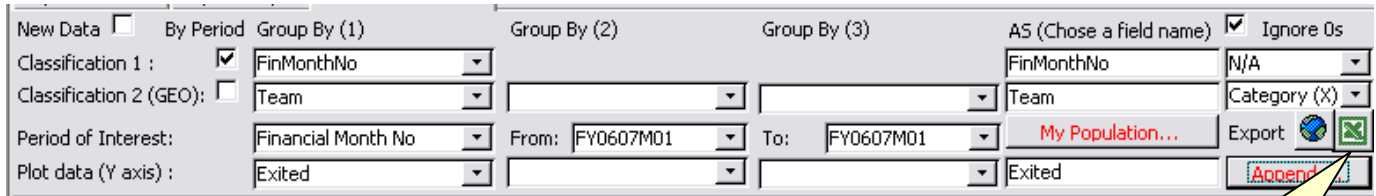


**\*N.B. IF YOU DO NOT SEE A GRAPH THIS, OR SUBSEQUENT PLOTS RESELECT THE “ALL” SELECTOR AND CLICK OK.**

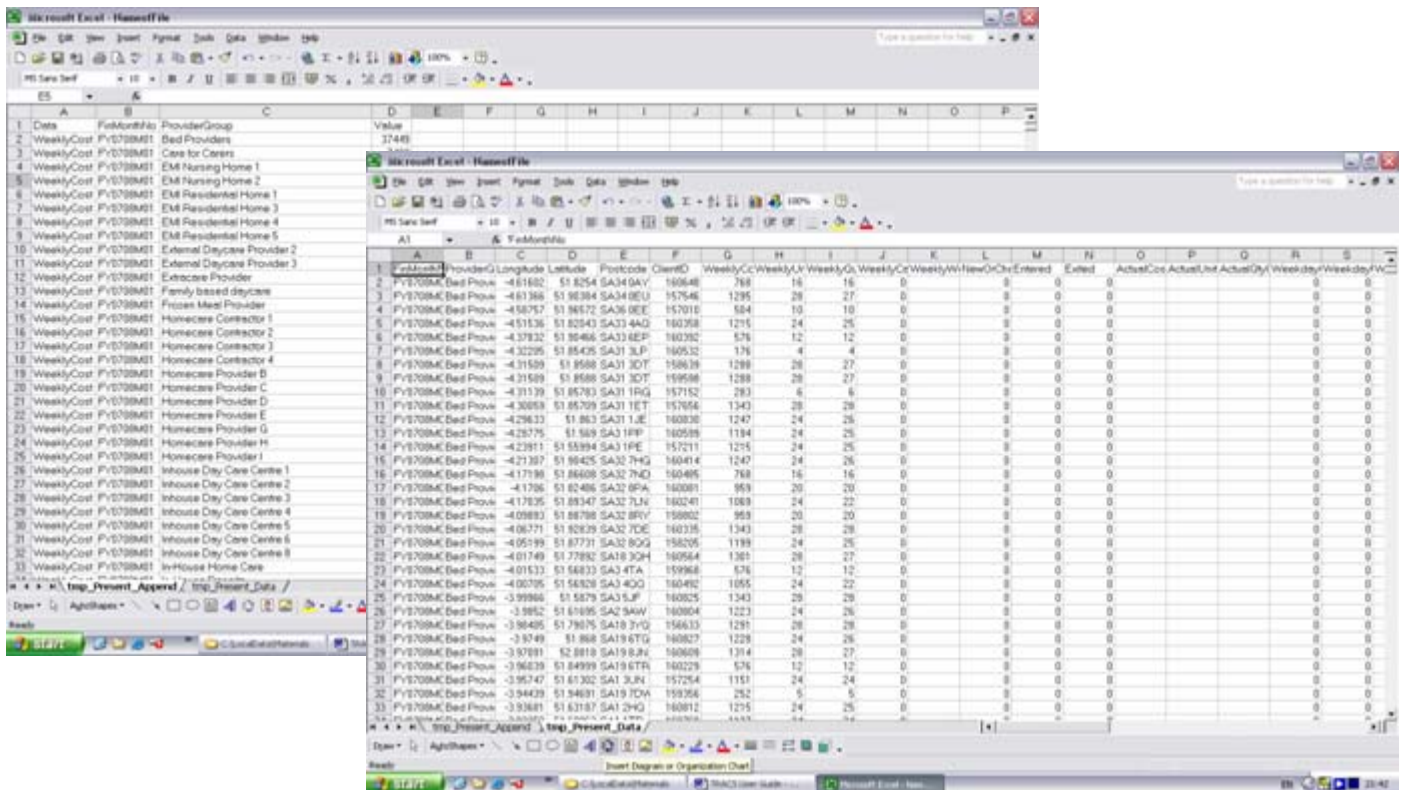


### Plotting Data : Exporting to Excel

Once you have sent your data to plot, if you wish to view the data behind the plot, TRACS can create an Excel file with this data for you.

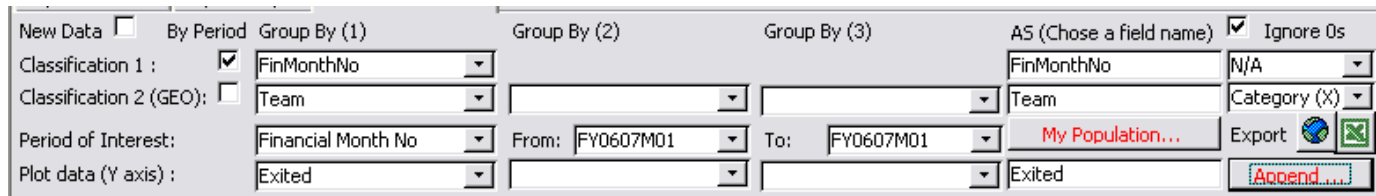


The Excel file contains two sheets of data. Sheet 1 contains the basic numbers behind the plot, and sheet 2 contains the full package data and calculations that were used to create the plot data.



## Plotting Data : Exporting to Google® Maps (G.I.S.)

In addition to plotting data on a chart, you can transfer your data almost instantly to a geographical representation.



The screenshot shows a data selection interface with the following fields and options:

- New Data:**
- By Period:**
- Group By (1):**  FinMonthNo
- Group By (2):** Team
- Group By (3):** (empty)
- AS (Chose a field name):**  Ignore 0s, FinMonthNo
- Classification 1:**  FinMonthNo
- Classification 2 (GEO):**  Team
- Period of Interest:** Financial Month No
- From:** FY0607M01
- To:** FY0607M01
- Plot data (Y axis):** Exited
- Buttons:** My Population..., Export, Append...

The plotting of your data should be done in exactly the same way as you would for the charting.

When you are choosing your fields you need to take into account that the item which will be used as the “Category” within the mapping screen will be “Classification 2 (GEO)”.

Once you are happy with the data you have selected for your plot click **Export** button to begin the mapping tool.



The next dialog screen that opens allows you to assign a map icon to your category items.

TRACS currently has 16 different icons (8 colours x 2 shapes).

TRACS will automatically assign icons to the items. If there are more than 16 category items the list of icons will start again at the beginning.

Close the dialog when you are happy with your selections.

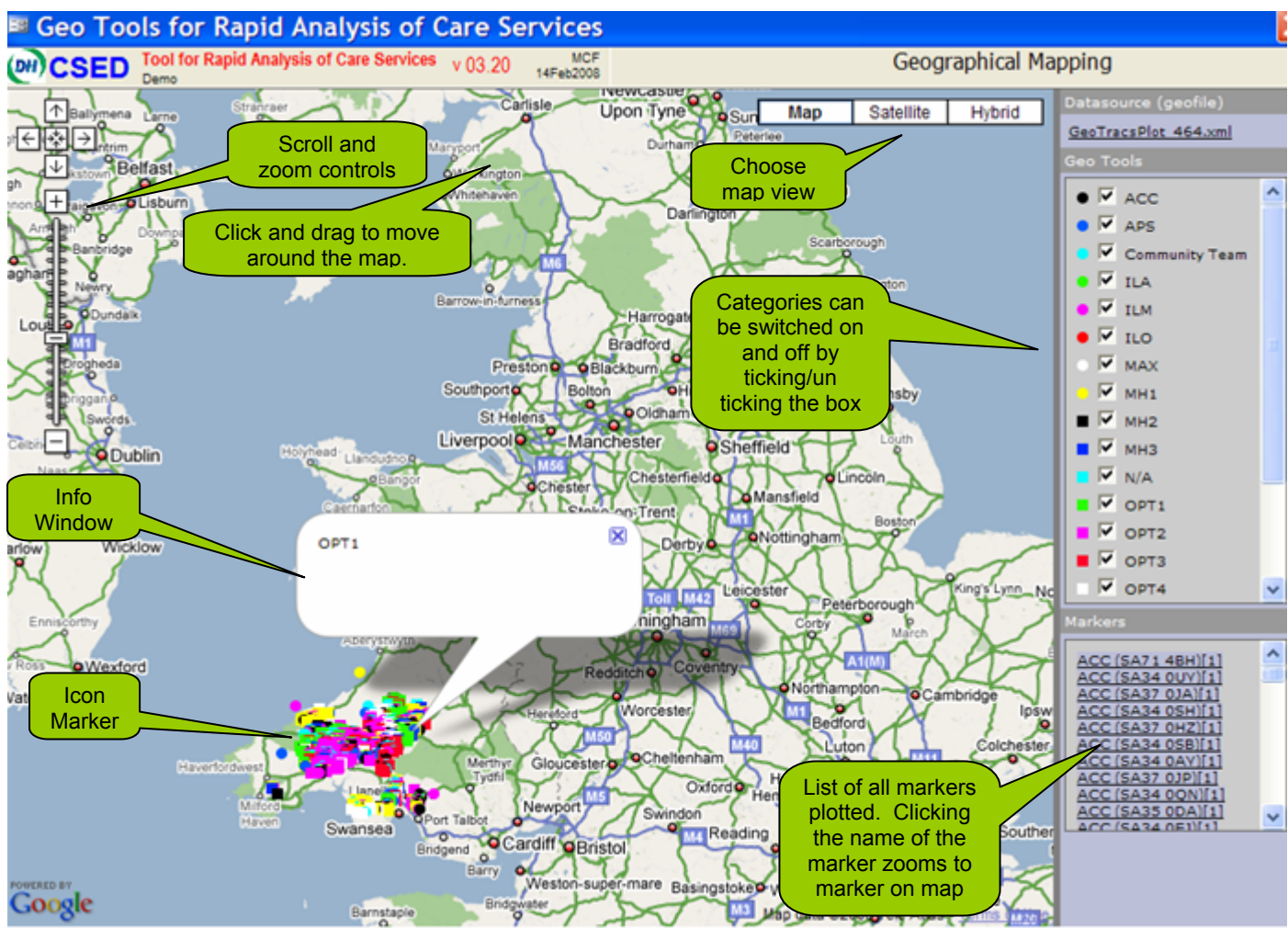
TRACS will now open a new dialog screen with an embedded web browser. To get around most problems encountered with firewalls and other security applications TRACS has been designed to use only HTTP controls. For the mapping interface itself your browser will require Javascript to be active.



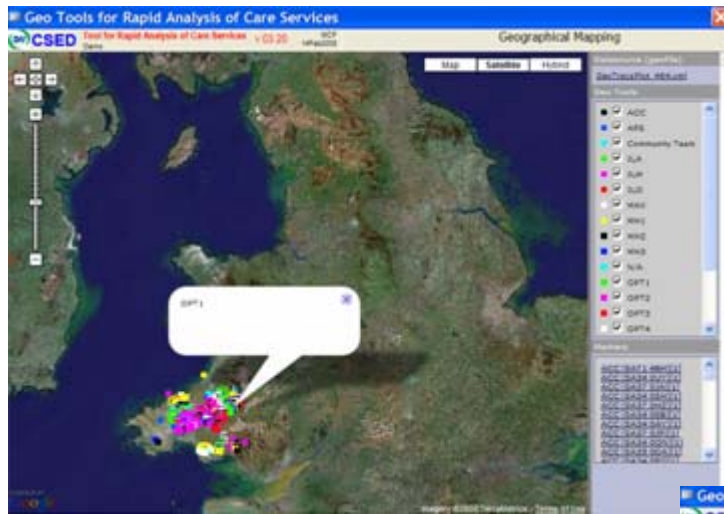
The first screen that appears is actually submitting XML data to a council specific folder on our server.

Once the data has been uploaded the browser is redirected to our Google® maps interface and connects to the XML data which has been uploaded.

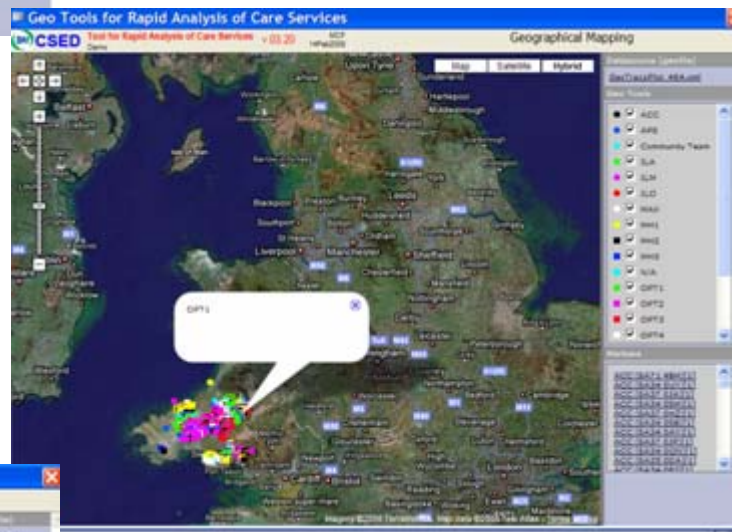
Because the mapping points are loaded into an array within the browser this can take a few moments if you are displaying large datasets.



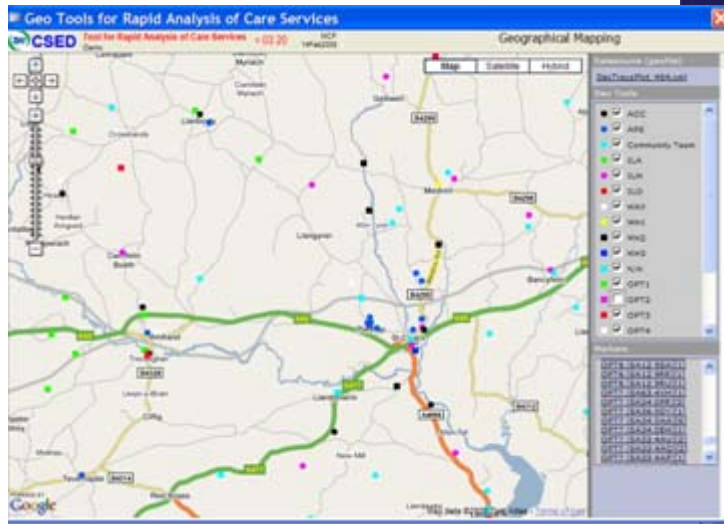
Other Views



Satellite View



Hybrid View



Zoomed Map View with one category turned off.

To return to TRACS close the map window.